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Psychology Today Therapists

Psych Assessments:ASMT100-01 Psych Assessments:ASMT100-01G Assesmt of Multiple Intelligence - Revised (AMI-R) - Individual Psych Assessments:ASMT100-02G Adv Mult-Dim Personality Matrix - 3rd Rev (AMPM-R3) - Individual Psych Assessments:ASMT100-02G Psych Assessments:ASMT100-03G Adv Mult-Dim Personality Matrix - 3rd Rev (AMPM-R3) - Group Psych Assessments:ASMT100-03G Psych Assessments:ASMT100-03G Adv Mult-Dim Personality Matrix - Abridged (AMPM-Ab) - Individual Psych Assessments:ASMT100-03G Psych Assessments:ASMT100-04G Assertiveness Rating Scale - 2nd Rev (ARS-R2) - Individual Psych Assessments:ASMT100-05G Psych Assessments:ASMT100-05G Psych Assessments:ASMT100-05G Psych Assessments:ASMT100-06G Career Advancement Profile - Revised (CADVP-R) - Individual Psych Assessments:ASMT100-06G Psych Assessments:ASMT100-07G Career Motivation Profile - 2nd Revision (CAMOP-R2) - Individual Psych Assessments:ASMT100-07G Career Motivation Profile - 2nd Revision (CAMOP-R2) - Individual Psych Assessments:ASMT100-08G Psych Assessments:ASMT100-07G Career Motivation Profile - 2nd Revision (CAMOP-R2) - Individual Psych Assessments:ASMT100-08G Care Provider Aptitude Personality & Attitude Profile (CAPAP) - Individual Psych Assessments:ASMT100-08G Care Provider Aptitude Personality & Attitude Profile (CAPAP) - Individual Psych Assessments:ASMT100-09G Care Provider Aptitude Personality & Attitude Profile (CAPAP) - Individual Psych Assessments:ASMT100-09G Care Provider Aptitude Personality & Attitude Profile - Abridged (CAPAP-Ab) - Individual Psych Assessments:ASMT100-10G Creativity & Problem Solving Apitude Test - Revised (CAPAP-Ab) - Individual Psych Assessments:ASMT100-10G Creativity & Problem Solving Apitude Test - Revised (CAPAP-Ab) - Individual Psych Assessments:ASMT100-11G Concentration Ability Test - Self Report - Revised (CAT-SR-R) - Individual	ltem	Description
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Psych Assessments:ASMT100-03 Adv Mult-Dim Personality Matrix - Abridged (AMPM-Ab) - Individual Psych Assessments:ASMT100-04 Assertiveness Rating Scale - 2nd Rev (ARS-R2) - Individual Psych Assessments:ASMT100-04G Assertiveness Rating Scale - 2nd Rev (ARS-R2) - Group Psych Assessments:ASMT100-05 Analytical Rating Scale - 2nd Revision (ART) - Individual Psych Assessments:ASMT100-05 Analytical Rating Scale - 2nd Revision (ART) - Individual Psych Assessments:ASMT100-06 Career Advancement Profile - Revised (CADVP-R) - Individual Psych Assessments:ASMT100-07 Career Motivation Profile - 2nd Revision (CAMOP-R2) - Individual Psych Assessments:ASMT100-07 Career Motivation Profile - 2nd Revision (CAMOP-R2) - Individual Psych Assessments:ASMT100-08 Care Provider Aptitude Personality & Attitude Profile (CAPAP) - Individual Psych Assessments:ASMT100-09 Care Provider Aptitude Personality & Attitude Profile - Abridged (CAPAP-Ab) - Individual Psych Assessments:ASMT100-09 Care Provider Aptitude Personality & Attitude Profile - Abridged (CAPAP-Ab) - Group Psych Assessments:ASMT100-09 Care Provider Aptitude Personality & Attitude Profile - Abridged (CAPAP-Ab) - Group Psych Assessments:ASMT100-10 Creativity & Problem Solving Apitude Test - Revised (CAPSAT-R) - Individual Psych Assessments:ASMT100-10 Creativity & Problem Solving Apitude Test - Revised (CAPSAT-R) - Individual Psych Assessments:ASMT100-11 Concentration Ability Test - Self Report - Revised (CAT-SR-R) - Individual	Psych Assessments:ASMT100-02	
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Psych Assessments:ASMT100-08G Care Provider Aptitude Personality & Attitude Profile (CAPAP) - Group  Psych Assessments:ASMT100-09 Care Provider Aptitude Personality & Attitude Profile - Abridged (CAPAP-Ab) - Individual  Psych Assessments:ASMT100-09G Care Provider Aptitude Personality & Attitude Profile - Abridged (CAPAP-Ab) - Group  Psych Assessments:ASMT100-10 Creativity & Problem Solving Apitude Test - Revised (CAPSAT-R) - Individual  Psych Assessments:ASMT100-10G Creativity & Problem Solving Apitude Test - Revised (CAPSAT-R) - Group  Psych Assessments:ASMT100-11 Concentration Ability Test - Self Report - Revised (CAT-SR-R) - Individual	Psych Assessments:ASMT100-07G	Career Motivation Profile - 2nd Revision (CAMOP-R2) - Group
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Psych Assessments: ASMT100-12G Call Centre Customer Service Rep Test (CCCSRT) - Group	Psych Assessments:ASMT100-12G	Call Centre Customer Service Rep Test (CCCSRT) - Group
Psych Assessments: ASMT100-13 Child Care Aptitude Profile (CHAP) - Individual	Psych Assessments:ASMT100-13	Child Care Aptitude Profile (CHAP) - Individual
Psych Assessments: ASMT100-13G Child Care Aptitude Profile (CHAP) - Group	Psych Assessments:ASMT100-13G	Child Care Aptitude Profile (CHAP) - Group
Psych Assessments: ASMT100-14 Clerical Aptitude Assessment - 2nd Revision (CLAA-R2) - Individual	Psych Assessments:ASMT100-14	Clerical Aptitude Assessment - 2nd Revision (CLAA-R2) - Individual
Psych Assessments: ASMT100-14G Clerical Aptitude Assessment - 2nd Revision (CLAA-R2) - Group	Psych Assessments:ASMT100-14G	Clerical Aptitude Assessment - 2nd Revision (CLAA-R2) - Group
Psych Assessments: ASMT100-15 Communication Skills Assessment - 2nd Revision (COMSA-R2) - Individual	Psych Assessments:ASMT100-15	Communication Skills Assessment - 2nd Revision (COMSA-R2) - Individual
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Psych Assessments: ASMT100-16 Collision Repair & Refinish Technician Assessment - Revised (CORRTA-R) - Individual	Psych Assessments:ASMT100-16	Collision Repair & Refinish Technician Assessment - Revised (CORRTA-R) - Individual
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Psych Assessments: ASMT100-17 Coping Skills Assessment - 2nd Revision (COSA-R2) - Individual	Psych Assessments:ASMT100-17	Coping Skills Assessment - 2nd Revision (COSA-R2) - Individual
Psych Assessments: ASMT100-17G Coping Skills Assessment - 2nd Revision (COSA-R2) - Group	Psych Assessments:ASMT100-17G	Coping Skills Assessment - 2nd Revision (COSA-R2) - Group
Psych Assessments: ASMT100-18 Customer Service Profile - Revised (CSP-R) - Individual	Psych Assessments:ASMT100-18	Customer Service Profile - Revised (CSP-R) - Individual
Psych Assessments: ASMT100-18G Customer Service Profile - Revised (CSP-R) - Group	Psych Assessments:ASMT100-18G	Customer Service Profile - Revised (CSP-R) - Group
Psych Assessments: ASMT100-19 Coaching & Trainability Attitude Assessment (CTAA) - Individual	Psych Assessments:ASMT100-19	Coaching & Trainability Attitude Assessment (CTAA) - Individual
Psych Assessments: ASMT100-19G Coaching & Trainability Attitude Assessment (CTAA) - Group	Psych Assessments:ASMT100-19G	Coaching & Trainability Attitude Assessment (CTAA) - Group
Psych Assessments: ASMT100-20 DISC Personality Profile (DISC-PP) - Individual	Psych Assessments:ASMT100-20	DISC Personality Profile (DISC-PP) - Individual
Psych Assessments: ASMT100-20G DISC Personality Profile (DISC-PP) - Group	Psych Assessments:ASMT100-20G	DISC Personality Profile (DISC-PP) - Group
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Psychtests.com originally appeared on the internet scene in 1997 and is a subsidiary of Plumeus Inc., a privately owned high-tech company specializing in psychological test development and related products and services. While Plumeus is responsible for research and development of high-quality products and services centered on an extensive battery of psychological assessments, Psychtests was conceived as the delivery system of those same solutions. Since its inception, Psychtests has become a pre-eminent provider of psychological assessment products and services to human resource personnel, therapists, academics, researchers and a host of other professionals around the world



- Pre-employment
- Personal development

#### 8 AMI - R SCALES:

- Bodily-Kinesthetic
- Logical-Mathematical
- Linguistic
- Visual-Spatial
- Musical
- Intrapersonal
- Interpersonal
- Naturalistic

# AMI - R (Assessment of Multiple Intelligences - Revised)

# Vitals

No. of questions: 55

Question type: Situational, self-report Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (disability, ethnicity)

Validation Information:Sample Size: 10,135

Cronbach's Alpha range: 0.64 to 0.79

**Purpose:** The AMI - R, based on the work of Howard Gardner, will assess the manner in which a person learns best. It will identify which specific type of intelligence an individual possesses and how it can be used to his or her advantage..



## **Features**

Benchmarks: Available (general population and 26 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Dominant and Least Developed Intelligence Types
- Advice

# Factors and Scales:

#### 8 scales:

- Bodily-Kinesthetic: Ability to coordinate bodily movements and/or handle objects skillfully.
- **Logical-Mathematical:** Ability to use logical reasoning to solve a problem. Also involves number and computing skills.
- **Linguistic:** Highly developed capacity to use words effectively, in writing or in speech, as well as to persuade, remember information, and explain.
- Visual-Spatial: Highly developed capacity to perceive the visual world accurately and to transform, manipulate and recreate mental images.
- Musical: Ability to compose and perform musical patterns recognize pitches, tones, and rhythms..
- Intrapersonal: Ability to detect and discern among one's own feelings (self-knowledge) and the ability to use that knowledge for personal understanding.
- Interpersonal: Capacity to understand and interact effectively with others. Ability to discern
  the moods, temperaments, dispositions, motivations, and desires of other people and
  respond appropriately.
- Naturalistic: Ability to understand and classify the natural environment, particularly vegetation and animals. Includes excellent observational skills and a strong interest in nature.

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- ✓ Pre-employment
- Personal development
- ✓ Team building
- ✓ Leadership development
- ✓ Sales and customer service training

## 35 AMPM - R3 SCALES:

- Emotional Reactivity
- Resiliency
- Anger Command
- Impulse Command
- Self-confidence
- Reaction to Stress
- Independence
- Assertiveness
- Optimism
- Sociability
- Self-disclosure
- Approachability
- Orientation
- Perspective
- Curiosity
- Interest in Knowledge
- Creative Thinking
- Individuality
- Adaptability
- Trust
- Authenticity
- Willingness to Compromise
- Egoism
- Kindness
- Aggressiveness
- Competitiveness
- Dominance
- Charm
- Striving
- DiligenceOrganization
- Dependability
- Attention to Detail
- Efficiency
- Self-discipline

# AMPM - R3 (Advanced Multidimensional Personality Matrix – 3rd Revision)

# Vitals

No. of questions: 175, plus additional questions

Question type: Situational, self-report Estimated completion time: 45 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards (disability)

**Validation Information:** 

Sample Size: 1690

Cronbach's Alpha range: 0.66 to 0.86

on the Five Factor Model credited to Costa, McRae, and Goldberg. This full version includes five main factors, which are each broken down further into several more specific elements.

Purpose: The AMPM - R3 is based



# **Features**

Benchmarks: Available (general population)

Interview Questions: Available
Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Personality Type
- Advice

# Factors and Scales:

5 factors, divided into 35 scales:

- Emotional Stability: Assesses overall emotional strength and the ability to withstand stress.
- **Extroversion:** Assesses whether a person prefers interacting with others or spending time alone.
- Openness: Assesses extent to which a person seeks out new experiences and is receptive
  to different views and people..
- Agreeableness: Assesses a persons's demeanor in terms of approachability and cooperativeness.
- Conscientiousness: Assesses whether a person is productive, organized, and reliable.



- ✓ Pre-employment
- ✓ Personal development
- ✓ Team building
- ✓ Leadership development
- Sales and customer service training

#### 5 AMPM - AB - R3 SCALES:

- Emotional stability
- Extroversion
- Openness
- Agreeableness
- Conscientiousnesse

# AMPM - Ab - R3 (Advanced Multidimensional Personality Matrix - Abridged - 3rd Revision)

# Vitals

No. of questions: 86

Question type: Self-assessment, situational, multiple choice

Estimated completion time: 15 minutes Longer versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity)

#### **Validation Information:**

Sample Size: 3781

Cronbach's Alpha range: 0.78 to 0.84

**Purpose:** The AMPM - Ab - R3 is based on the Five Factor Model credited to Costa, McRae, and Goldberg. It is an overarching and comprehensive assessment of a person's personality.



### **Features**

Benchmarks: (general population, 25 industries)

Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Customized advice
- Impression Management

## Factors and Scales:

#### 5 scales assessed:

- **Emotional Stability:** Assesses overall emotional strength and the ability to withstand stress.
- Extroversion: Refers to whether a person prefers interacting with others or enjoys spending time on his/her own.
- Openness: Extent to which a person seeks out new experiences and is receptive to different views and people.
- Agreeableness: Refers to how likeable, approachable, and cooperative a person is.
- Conscientiousness: Measures how organized, reliable and rule-abiding a person is.



- Pre-employment
- Personal & professional development

#### 5 ARS - R2 SCALES:

- Ability to speak for self
- Handling assertive/strong people
- Comfort with Vulnerability
- Subservience
- Aggression

# ARS - R2 (Assertiveness Rating Scale - 2nd Revision)

# Vitals

No. of questions: 35

Question type: Self-report

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 6717Cronbach's Alpha: 0.91

# **Features**

Benchmarks: Available (general population, 62 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 5 scales:

- Ability to speak for self: Acting with confidence to voice a personal opinion.
- Handling assertive/strong people: Ability to stand up to those who might be intimidating.
- Comfort with Vulnerability: Ability to take action despite the risk of rejection or embarrassment.
- Subservience: Allowing the needs of others to take precedence over personal desires.
- Aggression: Using aggressive tactics, such as intimidation, physical force or manipulation to get one's way.

**Purpose:** ARS - R2 assesses whether a person is able to communicate his or her thoughts and opinions in a clear, direct, and non-aggressive way.





- Pre-employment
- ✓ Professional development

#### 9 ART SCALES:

- Appraisal
- Considering
- Processing Information
- Logic
- Math/Quantitative Reasoning
- Pattern Recognition
- Reading Comprehension
- Creative Thinking
- Social/Communication Skills

# ART (Analytical Reasoning Test)

# Vitals

No. of questions: 84

Question type: Situational, self-report, skill testing (arithmetic,

logical reasoning)

**Estimated completion time:** 135 minutes **Shorter versions of assessment:** N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age)

Validation Information:Sample Size: 1335Cronbach's Alpha: 0.95

**Purpose:** ART assesses inductive and deductive reasoning skills. Verbal and quantitative reasoning skills are important in business decision-making and IT analytical aptitude, among other areas.



## **Features**

Benchmarks: Available

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs

- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

# Overall Score plus 9 scales:

- Appraisal: Ability to look at a situation and determine what needs to be done or what the bottom-line question is that needs to be answered.
- **Considering:** Ability to identify important information relevant to solving a problem or managing a situation in the face of irrelevant or misleading info.
- Processing Information: Ability to determine the best way to solve a problem.
- Logic: Ability to apply a systematic process of reasoning to the information provided, in a variety
   of contexts.
- Math/Quantitative Reasoning: Ability to perform basic math calculations such as addition, subtraction, multiplication, as well as geometry and algebra.
- Pattern Recognition: Ability to identify a pattern in a series of numbers, letters or images.
- Reading Comprehension: Ability to pick up on important details in a text and understand reading materials.
- Creative Thinking: A self-report scale that measures the extent to which a person uses creative thinking during the analytical reasoning process.
- Social/Communication Skills: Assesses a person's ability to handle complex social situations and come up with solutions to problems based on the most socially appropriate and sensitive response.

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- Pre-employment
- ✓ Professional development
- ✓ Motivational tool

#### 8 CADVP - R SCALES:

- Growth
- Responsibility
- Leadership
- Stimulation
- Confidence
- Initiative
- Coping with Stress
- Adaptability

# CADVP - R (Career Advancement Profile - Revised)

# Vitals

No. of questions: 46

Question type: Situational, self-report Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability, ethnicity)

#### **Validation Information:**

Sample Size: 11,025Cronbach's Alpha: 0.98

# **Features**

Benchmarks: Available (general population and 25 industries)

Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

# Factors and Scales:

Overall Score plus 2 factors, divided into 8 scales:

- 1) Healthy Motivators: Different types of motivators that drive people to succeed.
- Growth: Desire to gain new skills and eagerness to grow.
- Responsibility: Interest in gaining new and expanded responsibilities.
- Leadership: Desire to take on a leadership role.
- **Stimulation:** Assesses whether a more stimulating environment is needed.
- 2) Preparedness: Degree to which a person is mentally and emotionally prepared for advance-

# ment.

- **Confidence:** Degree of self-confidence that is exhibited in the workplace.
- Initiative: Tendency to display proactive behavior.
- Coping with Stress: Assesses how well stressful situations are handled.
- Adaptability: Ability to deal with changes in the work environment.

Purpose: CADVP - R was developed to evaluate how prepared a person is for an advancement in his or her career. It will provide information on whether an employee has the attitude, traits, and behaviors needed to move up the ladder.





- ✓ Pre-employment
- Personal and professional development
- ✓ Motivational tool

#### 23 CAMOP - R2 SCALES:

- Achievement
- Structure and Order
- Balanced Lifestyle
- Change and Variety
- Creativity
- Financial Reward
- Identity and Purpose
- Altruism
- Contribution
- Independence
- Inspiration
- Responsibility
- Learning
- Mobility
- Power
- Recognition and Appreciation
- Social Factors
- Stability
- Status
- Fun and Enjoyment
- Customer Service
- Job-Hopping
- Active/High-pressure Work Environment

# CAMOP - R2 (Career Motivation Profile - 2nd Revision)

# Vitals

No. of questions: 102

Question type: Situational, self-report Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability)

Validation Information:Sample Size: 1194

Cronbach's Alpha range: 0.40 to 0.87

# is designed to uncover what motivates your employees in order to create an environment where they can thrive.

Purpose: CAMOP - R2



# **Features**

Benchmarks: Available (general population and 26 industries)

Interview Questions: Available Group Comparisons: Available

360 Version: Available

# Report Includes:

- Summary
- Introduction
- Motivation Personality Type
- Graphs
- List of major, minor, and insignificant

#### motivators

- Detailed narrative interpretation
- Practical advice tailored to each motivator

## Factors and Scales:

#### 23 scales/motivators, including:

- Achievement: Desire to reach goals and rise up to challenges.
- **Structure & Order:** Desire to work in an environment with an established system for performing tasks and duties, and a clearly structured hierarchy of command.
- Balanced Lifestyle: Desire to have the time to maintain both a personal and professional life.
- Change and Variety: Desire for a dynamic job environment where tasks and projects vary greatly.
- Creativity: Desire to take on unique projects and express one's creativity in a professional setting.
- Financial Reward: Desire to be recompensed for one's hard work through financial means.
- Identity and Purpose: Desire to take on a project or position that is in line with one's values.
- Altruism: Desire to help make the world a better place.
- Contribution Desire to make a name for oneself to be a pioneer in a specific field.
- Independence: Desire for position that offers autonomy, decision-making power, and flexibility.
- **Inspiration:** Desire to move and motivate others through one's work.
- Learning: Desire to gain new knowledge, skills and insight.
  Mobility: Desire to travel and experience new places through one's work.
- Power: Desire for a position of authority/leadership.

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- Pre-employment
- ✓ Professional development

#### 22 CAPAP SCALES:

- Helpfulness
- Empathy
- Emotional Strength
- Reaction to Stress
- Discretion
- Social Insight
- Communication Skills
- Assertive Communication
- Diligence
- Organization
- Dependability
- Attention to Detail
- Efficiency
- Self-discipline
- Comfort with Decision-making
- Patience
- Fortitude
- Attitude Towards Honesty
- Attitude Towards Safetv
- Attitude Towards Teamwork
- Optimism
- Social Values at Work

# CAPAP (Careprovider Aptitude Personality & Attitude Profile)

# Vitals

No. of questions: 114, plus additional (if applicable)

Question type: Situational, self-report Estimated completion time: 50 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 5271Cronbach's Alpha: 0.94

**Purpose:** CAPAP assesses whether the personality traits and skills a person possesses match those required to excel in the Caregiving field.



### **Features**

Benchmarks: Available (general population and Caregivers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

## Factors and Scales:

# Overall score plus 3 factors, divided into 22 scales:

- Interpersonal Skills: Ability to interact with others appropriately and productively.
- Work Abilities: Ability to complete tasks in a productive, thorough and efficient manner.
- Work Attitudes: Tendency to behave in an appropriate and honest fashion within the workplace.



- Pre-employment
- ✓ Professional development

#### 6 CAPAP-AB SCALES:

- Conscientiousness
- Disregard for others
- Agreeableness
- Emotional Strength
- Fortitude
- Integrity

# CAPAP - Ab (Careprovider Aptitude Personality & Attitude Profile - Abridged)

# Vitals

No. of questions: 57

Question type: Situational, self-report Estimated completion time: 15 minutes Longer versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 5285Cronbach's Alpha: 0.90

Purpose: This condensed test assesses whether the personality traits and skills a person possesses match those required to excel in the Caregiving



### **Features**

Benchmarks: Available (general population and Caregivers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

# Factors and Scales:

## Overall score plus 6 scales

- Conscientiousness: Assesses how organized, reliable, and detail oriented a person is.
- Disregard for others: Assesses the tendency to conduct oneself in a manner that shows disrespect for others or a lack of self-monitoring.
- Agreeableness: Assesses the willingness to help and cooperate with others.
- Emotional Strength: Assesses the ability to be self-reliant, emotionally tough, and to work well under pressure.
- Fortitude: Ability to withstand difficult or distasteful tasks.
- Integrity: Assesses tendency to show good judgment, to take responsibility for one's actions, and to conduct oneself in an honest manner.



- Pre-employment
- ✓ Professional development

#### 4 CAPSAT - R SCALES:

- Comfort with Decision-making
- Flexibility
- Openness to Creativity
- Sense of Self-efficacy

# CAPSAT - R (Creativity & Problem-Solving Aptitude Test - Revised)

# Vitals

No. of questions: 36

Question type: Situational, self-report Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity, disability)

**Validation Information:** 

Sample Size: 24,994Cronbach's Alpha: 0.90

**Purpose:** CAPSAT - R was developed to evaluate whether a person's attitude towards problem-solving and the manner in which he or she approaches a problem is conducive to creative thinking.



# **Features**

Benchmarks: Available (general population and 107 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

# Overall Score plus 4 scales

- Comfort with Decision-making: Overall ability to make decisions competently and confidently.
- Flexibility: Assesses whether a person's attitude toward problem-solving is open-minded and flexible.
- **Openness to Creativity:** Overall attitude toward change, innovative solutions, out-of-the-box thinking; ability to think creatively.
- Sense of Self-efficacy: Assesses whether a person believes in his or her ability to solve a
  problem effectively.



- ✓ Pre-employment
- ✓ Professional development

#### 2 CAT - R SCALES:

- Mental Focus
- Tactics

# CAT - R (Concentration Ability Test - Revised)

# Vitals

No. of questions: 21

Question type: Situational, self-report Estimated completion time: 5 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age)

Validation Information:Sample Size: 11,162Cronbach's Alpha: 0.89

# **Features**

Benchmarks: Available (general population and 34 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

Overall Score plus 2 scales

- Mental Focus: Ability to stay focused despite distraction.
- Tactics: Assesses whether a person uses strategies to improve concentration and stay focused.

**Purpose:** CAT – R will assess how well a person concentrates on a task and whether he or she has a well-developed repertoire of strategies to help him/her focus





- ✓ Pre-employment
- Professional development
- Sales and customer service training

#### 20 CCCSRT SCALES:

- Listening Skills
- Friendliness/Pleasantness
- Social Insight
- Helpfulness
- Social Skills
- Communication Skills
- Assertiveness
- Conflict Resolution Skills
- Patience
- Performance Under pressure
- Thick-skinned
- Time Management
- Organizational Skills
- Meticulousness
- Independence
- Verbal/ReadingComprehension Skills
- Quick Thinking
- Problem-solving
- Computer Savvy
- Trainability

# CCCSRT (Call Center Customer Service Rep Test)

# Vitals

No. of questions: 137

Question type: Situational, self-report Estimated completion time: 45 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 681

Cronbach's Alpha: 0.97

**Purpose:** CCCSRT will assess whether a person has the attitudes, aptitudes and personality to work as a customer service representative for call centers.



# **Features**

**Benchmarks:** Available (general population & Customer Service reps)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

#### Factors and Scales:

# Overall Score plus 5 factors, divided into 20 scales:

- People Skills: Overall ability to deal effectively and appropriately with others.
- Mental/Emotional Toughness: Ability to cope with the challenges encountered in this field.
- Efficiency: Involves traits/skills that help a person complete work tasks competently.
- Cognitive Skills: Assesses intelligence-related skills that can be an asset in customer service
- Resourcefulness: Refers to traits/skills that can make easing into a customer service call center position smoother.



- ✓ Pre-employment
- ✓ Professional development
- ✓ Training tool

#### 18 CHAP SCALES:

- Appreciation of Children
- Nurturing
- Imagination/Creativity
- Play Skills
- Educating
- Integrity
- Respect for Family Privacy
- Energetic
- Dependability
- Safety Consciousness
- Organization
- Sound Judgment/Common Sense
- Stress Tolerance
- Self-Control/Self-Monitoring
- Empathy
- Communication Skills
- Helpfulness
- Enthusiasm

# CHAP (Childcare Aptitude Profile)

## Vitals

No. of questions: 143

Question type: Self-assessment, situational, multiple choice

Estimated completion time: 45 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: standards; EEOC standards (age)

Validation Information:Sample Size: 80Cronbach's Alpha: 0.94

## **Features**

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Caregiver Style (based on parenting theories)
- Advice
- Impression Managment

## Factors and Scales:

Overall Score plus 5 factors, divided into 18 scales:

- Childcare Value System: Assesses values that are important and relevant to childcare.
- Work Ethic: Degree to which a person behaves in a responsible and productive manner.
- Diligence: Degree to which a person is willing to work hard, efficiently, and carefully.
- Mental Strength: Ability to deal with the difficulties of childcare.
- People Skills: Assesses whether a person interacts productively and appropriately.

**Purpose:** CHAP will assess whether a person has the necessary skills and traits to be a professional nanny.





- ✓ Pre-employment
- ✓ Professional development

## 21 CLAA - R2 SCALES:

- Ability to Handle Stress
- Comfort with Conflict and Criticism
- Constructive Conflict Resolution
- Dependability
- Detail Orientation
- Discretion
- Emotional Control
- Empathy
- Flexibility
- Focus
- Kindness
- Time Management
- Tolerance for Routine
- Arithmetic
- Filing
- Graph and Chart Reading
- Reading Comprehension
- Data Entry Skills
- Proofreading Skills
- Short-term Memory Skills
- Typing Skills

# CLAA - R2 (Clerical Aptitude Assessment - 2nd Revision)

# Vitals

No. of questions: 175

Question type: Self-assessment, situational, skill testing

Estimated completion time: 120 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (age)

Validation Information:Sample Size: 791Cronbach's Alpha: 0.95

## **Features**

Benchmarks: Available (general population and

Clerical Workers)

Interview Questions: Available Group Comparisons: Available

360 Version: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

#### Factors and Scales:

# Overall Score plus 4 factors, divided into 21 scales:

- **Professionalism:** Ability to perform tasks in a conscientious manner.
- Emotional Stability: Ability to manage stress and remain poised.
- Agreeableness: Ability to get along with others; a pleasant demeanor.
- Clerical Aptitude: Assesses knowledge, skills and abilities needed for clerical-type tasks.

Purpose: CLAA - R2 assesses whether the personality traits and skills a person possesses match those required to excel in a clerical or administrative position.





- ✓ Pre-employment
- Professional development
- ✓ Team building
- ✓ Leadership development
- Sales and customer service training

#### 5 COMSA - R2 SCALES:

- Insightfulness
- Verbal Expression
- Assertiveness
- Listening Skills
- Emotional Management

# COMSA - R2 (Communication Skills Assessment - 2nd Revision)

# Vitals

No. of questions: 38

Question type: Self-report

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 22,721Cronbach's Alpha: 0.91

**Purpose:** COMSA - R2 will assess whether a person is able to communicate and listen effectively.



### **Features**

Benchmarks: (general population and 30 industries)

**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

## Overall Score plus 5 scales:

- Insightfulness: Ability to read others and understand things from their point of view.
- Verbal Expression: Ability to deliver a clear and concise message.
- Assertiveness: Willingness to express differing opinions and to stand up for oneself.
- Listening Skills: Understanding of the rules of "listening etiquette" and the ability to actively attend to others.
- Emotional Management: Ability and willingness to deal with one's own, as well as other people's, emotions.



- ✓ Pre-employment
- ✓ Professional development

#### 14 CORRTA - R SCALES:

- Appearance
- Dependability
- Responsibility
- Efficiency
- Meticulousness
- Knowledge Test
- Independence
- Communication Skills
- Self-Report Past Experience
- Multi-tasking
- Adherence to Standards
- Ethical Treatment
- Willingness to Work
- Punctuality

# CORRTA - R (Collision Repair and Refinish Technician Assessment - Revised)

# Vitals

No. of questions: 96

Question type: Situational, self-report Estimated completion time: 35 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (age)Validation

Information:

Sample Size: 546Cronbach's Alpha: 0.94

# **Features**

Benchmarks: Available (Car Technicians)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

# Factors and Scales:

Overall Score plus 4 factors, divided into 14 scales:

- Conscientiousness: Tendency to be a responsible, orderly, cautious and dependable worker.
- **Self-Sufficiency:** Assesses level of knowledge about mechanics, ability to work without assistance by management, and capacity to communicate with colleagues and customers.
- Ability to Adapt to Job Environment: Measures a person's fit with the requirements of a
  car technician position the fast-paced nature of the job, the need to follow safety rules, and
  other
  - strict standards.
- Workplace Ethics: Extent to which a person presents a positive attitude towards customers and management, and is professional, courteous, honest, and hard-working.

**Purpose:** CORRTA - R assesses skills and knowledge relevant to car technicians, particularly in the area of collision repair and refinishing.





- ✓ Therapy and Counseling
- Personal development
- Employee AssistancePrograms

#### 12 COSA - R2 SCALES:

- Problem-Solving
- Information-Seeking
- Negotiation
- Social Support
- Positive Cognitive
  Restructuring
- Emotional Regulation
- Distraction
- Rumination
- Avoidance
- Helplessness
- Social Withdrawal
- Opposition

# COSA - R2 (Coping Skills Assessment - 2nd Revision)

## Vitals

No. of questions: 64

Question type: Self-report

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity)

Validation Information: 8998

Sample Size:

Cronbach's Alpha: 0.94

**Purpose:** COSA - R2 assesses a person's coping skills and his or her predominant methods of coping with stress.



# **Features**

Benchmarks: Available (general population and 95 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- List of frequently used coping techniques
- Advice

## Factors and Scales:

Overall Score plus 3 factors, divided into 12 scales:

- Problem-Focused Coping: Refers to ways of handling stress that deal with taking action in order to improve the stressor.
- **Emotion-Focused Coping:** Methods of handling stressful situations that entail learning how to deal with the situation emotionally.
- Empty Coping Strategies/Hang-Ups: Entails "empty" coping strategies that generally will not be helpful in dealing with stressful situations.



- ✓ Pre-employment
- ✓ Professional development
- ✓ Training tool

#### 20 CSP - R3 SCALES:

- Helpfulness
- Approachability
- Pleasantness
- Patience
- Communication Skills
- Listening Skills
- Conflict-Resolution Skills
- Problem-solving Skills
- Unflappability
- Self-efficacy
- Assertiveness
- Awareness of Body Language
- Empathy & Social Insight
- Emotional Control
- Stress Management
- Self-motivation
- Attention to Detail
- Dependability
- Accountability
- Trainability

# CSP - R3 (Customer Service Profile - 3rd Revision)

# Vitals

No. of questions: 194

Question type: Self-assessment, situational, multiple choice

Estimated completion time: 60 minutes

Shorter versions of assessment available: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1187Cronbach's Alpha: 0.98

**Purpose:** CSP - R3 will assess whether a person has the necessary skills and traits to be a customer service representative



# **Features**

Benchmarks: Available (general population, Customer Service Representatives)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

#### Factors and Scales:

Overall Score plus 4 factors, divided into 20 scales:

- **Customer Service Orientation:** Assesses whether a person possesses the right disposition to deal with the public.
- Negotiation Skills: Assesses a person's ability to effectively negotiate a resolution.
- **Emotional Intelligence:** Assesses a person's ability to deal with his/her own as well as other people's emotions.
- Conscientiousness: Assesses whether a person possesses a good work ethic.



- ✓ Pre-employment
- Personal and professional development
- ✓ Motivational tool

#### 7 CTAA SCALES:

- Ability to handle criticism
- Openness to learning and improvement
- Willingness to take direction
- Willingness to ask for help
- Comfort with vulnerability and admitting weakness
- Drive to Succeed
- Know-it-all-ism/Egotism

# CTAA (Coaching & Trainability Attitude Assessment)

# Vitals

No. of questions: 62

Question type: Situational, self-report Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity)

#### **Validation Information:**

Sample Size: 564

Cronbach's Alpha range: 0.94

**Purpose:** CTAA will determine whether a person is coachable, willing to learn, and accept feedback, criticism, and direction



# **Features**

**Benchmarks:** Available (general population 12 industries)**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- List of Strengths and Limitations
- Advice

# Scales:

#### Overall Score plus 7 scales:

- Ability to handle criticism: Assesses willingness to accept and use criticism to one's advantage.
- Openness to learning and improvement: Assesses whether a person proactively strives to grow and develop.
- Willingness to take direction: Assesses an individual's work ethic and ability to handle work-related tasks in an efficient manner.
- Comfort with vulnerability and admitting weakness: Assesses willingness to admit faults/deficiencies.
- Drive to Succeed: Assesses level of commitment to setting and achieving goals.
- Know-it-all-ism/Egotism: Assesses inclination toward know-it-all-ism, which could inhibit the coaching process.



- ✓ Pre-employment
- ✓ Personal development
- ✓ Team building
- ✓ Leadership development

## 4 DISCPP FACTORS:

- Dominance
- Influence
- Supportiveness
- Conscientiousness

# **DISCPP** (DISC Personality Profile)

# Vitals

No. of questions: 193

Question type: Situational, self-report Estimated completion time: 35 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 617

Cronbach's Alpha range: 0.76 to 0.89

# **Features**

Benchmarks: Available (general population and 12 industries)

Interview Questions: Available Group Comparisons: Available

360 Version: Available

# Report Includes:

- Summary
- Introduction
- DISC Type (based on the four main factors)
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

## Factors and Scales:

#### 4 main factors:

- Dominance: People with this DISC trait tend to be, among other things, competitive, ambition, and determined. They have and a strong personality and presence.
- **Influence:** People with this DISC trait tend to be, among other things, outgoing, passionate, energetic, and excel in networking.
- **Supportiveness:** People with this DISC trait tend to be, among other things, loyal, reliable, committed, and easy to get along with.
- Conscientiousness: People with this DISC trait tend to be, among other things, meticulous, analytical, attentive, and methodical, and excel in quality control.

**Purpose:** Structured according to the well-known assessment, this version of DISCPP is an in-depth work personality profile based on four main factors.





- Pre-employment
- ✓ Professional development
- ✓ Training tool

#### 3 DOT - R SCALES:

- Self-Discipline
- Motivation
- Dislike for Details

# DOT - R (Detail Orientation Test - Revised)

# Vitals

No. of questions: 26

Question type: Self-assessment

**Estimated completion time:** 5 minutes **Shorter versions of assessment:** N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1923Cronbach's Alpha: 0.92

# **Features**

Benchmarks: Available (general population and 21 industries

Interview Questions: Available Group Comparisons: Available

360 Version: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

## Factors and Scales:

# Overall Score plus 3 scales:

- Self-Discipline: Assesses whether a person has the patience and focus to deal with details.
- **Motivation:** Assesses whether a person considers details important, and is willing to take them into consideration when completing a task.
- Dislike for Details Extent to which a person has an aversion for details.

DOT - R assesses whether an individual has the patience, focus, and willingness to be meticulous.





Pre-employment

#### 4 DPP - R2 SCALES:

- Road Rage
- General Driving Knowledge
- Courtesy
- Conscientiousness

# DPP - R2 (Driving Personality Profile - 2nd Revision)

# Vitals

No. of questions: 68

Question type: Situational, self-report Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 19,153Cronbach's Alpha: 0.88

**Purpose:** DPP - R2 assesses whether an individual's attitude and behavior behind the wheel could be problematic.



# **Features**

Benchmarks: Available (general population, 12 industries, and 7 driving-related factors)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

## Factors and Scales:

## Overall Score plus 4 scales:

- Road Rage: Tendency to behave aggressively or lose one's temper while driving.
- General Driving Knowledge: Basic knowledge of road rules and how to deal with certain driving conditions.
- Courtesy: Knowledge and practice of driving "manners".
- Conscientiousness: Overall attitude towards road safety.



- Pre-employment
- ✓ Team building

#### 36 EAPT - R SCALES:

- Compliance
- Trainability
- Steadiness
- Conscientiousness
- Integrity
- Approval-seeking
- Adaptability
- Coping Skills
- · Emotional Stability
- Creativity
- Open-mindedness
- Innovation
- Drive/Success Orientation
- Calculated Risk-taking
- Street Smarts
- Initiative
- Independence
- Leadership Potential
- Dominance
- Authoritarianism
- Extroversion
- Soft Skills
- Agreeableness
- Dynamism
- Fair-mindedness
- Abrasiveness
- Tension/Nervous Energy
- Accident Proneness
- Hotheadedness
- Generalist
- Specialist
- Technical Skill
- Kinesthetic Skill
- Visual/Spatial Skill
- Linguistic Skill
- Analytical Thinking

# EAPT - R (Employee Attitude and Personality Test - Revised)

## Vitalsv

No. of questions: 85 plus additional questions (if applicable)

Question type: Self-report

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender,

age, disability<sup>1</sup>)

#### **Validation Information:**

- Sample Size: 959
- Cronbach's Alpha range: 0.75 to 0.93

**Purpose:** The EAPT - R is an overarching assessment of a person's work personality profile.



# **Features**

Benchmarks: Available (general population and 19 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

## Factors and Scales:

#### 9 factors, broken down into 36 scales, including:

- Social Skills: Ability to interact harmoniously with people; to build a rapport with others.
- Forcefulness: Assesses whether a person possesses a more commanding and controlling disposition.
- Industriousness/Assiduity: Assesses degree to which a person is hard-working and diligent.
- Openness to Improvement: Assesses willingness to continuously learn and grow.
- Openness to Change: Extent to which an individual is comfortable with variability in his
  or her environment.
- Conformity: Refers to obedient, unquestioning, and responsible conduct.
- Resilience: Ability to bounce back from adversity.
- Level-headedness: Ability to maintain poise and control in during difficult situations.
- Need for Supervision: Assesses whether an individual possesses certain traits or behaviors that would make a supervised environment more beneficial.

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<sup>1</sup> People with a disability significantly outscored those without on Soft Skills.



- Pre-employment
- Skills training

#### 14 ENTAP SCALES:

- Independence
- Passion
- Goal-orientation
- Conscientiousness
- Social Skills
- Leadership
- Mentoring/Supporting
- Self-efficaciousness
- Optimism
- Status-seeking
- Interest in Knowledge
- Innovation
- Adaptability
- Risk-taking

# EntAP (Entrepreneurial Aptitude Profile)

# Vitals

No. of questions: 131

Question type: Self-report

Estimated completion time: 25 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (ethnicity<sup>1</sup>,

disability)

#### **Validation Information:**

Sample Size: 1222Cronbach's Alpha: 0.96

# **Features**

Benchmarks: Available (general population, Entrepreneurs)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

## Factors and Scales:

Overall Score plus 4 factors, divided into 14 scales:

- Drive to Succeed: Ability and willingness to do what it takes to succeed.
- Social Network: Ability to form strong social relationships with people.
- Outlook on Success: Refers to whether an individual believes he or she has the potential for success.
- Openness to new ideas: Refers to the inclination and desire to try out new ideas.

**Purpose:** EntAP will identify whether a person has the characteristics that typically demonstrate entrepreneurial potential.



<sup>1</sup> Caucasians were significantly outscored by Asians and Blacks on Status-seeking



- Pre-employment
- Skills development

#### 7 EPA SCALES:

- Self-sufficiency
- Conscientiousnes
- Drive Orientation
- Social Skills
- Optimism
- Risk-taking
- Networking Ability

# EPA (Entrepreneurial Personality Assessment)

# Vitals

No. of questions: 60

Question type: Self-report

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

• Sample Size: 12,227

Cronbach's Alpha range: 0.61 to 0.78

# **Features**

Benchmarks: Available (general population, Entrepreneurs)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Entrepreneur Personality Type
- Advice

#### Factors and Scales:

#### 7 scales:

- Self-sufficiency: Ability to make decisions and motivate oneself independently.
- Conscientiousness: Ability to be organized, efficient and dependable.
- Drive Orientation: Tendency to be competitive, driven, and impatient versus relaxed, laidback, and patient.
- Social Skills: Ability to relate easily and comfortably with people.
- Optimism: Ability to look on the bright side of things, even in difficult times.
- Risk-taking: Ability to take chances and handle the inherent uncertainty involved in taking risks
- Networking Ability: Ability to make, maintain, and utilize social connections in order to achieve success in business.

**Purpose:** EPA will provide information about which aspects of a person's personality are well-suited for owning a business, and which aspects could be problematic.





- ✓ Franchisee selection
- ✓ Professional/Skill development

#### 14 FPP - AB SCALES:

- Leadership
- Go-Getter
- Diligence
- Innovation
- Determination
- Approachability
- Self-efficacy
- Self-confidence
- Positive Mindset
- Comfort with sharing cost and profits
- Management Skills
- Rule-abiding
- Community/Family Values
- Entrepreneurial Spirit

# FPP - Ab (Franchisee Personality Profile - Abridged - general version)

# Vitals

No. of questions: 110

Question type: Situational, self-report, skill testing

Estimated completion time: 35 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age)

Validation Information:Sample Size: 855Cronbach's Alpha: 0.94

the ideal franchisee profile.

Purpose: FPP - Ab evaluates how well

a person's personality and attitudes fit



# **Features**

Benchmarks: Available (general population and Franchisees)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

## Factors and Scales:

#### Overall Score plus 14 scales, including:

- Leadership: Ability to take charge and lead others effectively.
- Comfort with sharing cost and profits: Assesses whether an individual is willing to accept having to share profits with the parent company.
- Self-efficacy: Assesses whether an individual believes that he or she has what it takes to succeed.
- Management Skills: Extent to which a person possesses skills relevant to managing employees.
- Rule-abiding: Extent to which an individual is willing to adhere to the rules and regulations
  of the franchise.
- Community/Family Values: Extent to which community or family values take precedence in a person's life.
- Entrepreneurial Spirit: Assesses whether an individual has the desire and nose for business that is needed to flourish in this industry.



- ✓ Franchisee selection
- ✓ Professional/Skill development

#### 15 FPP - ABF SCALES:

- Leadership
- Go-Getter
- Diligence
- Innovation
- Determination
- Approachability
- Self-efficacy
- Self-confidence
- Positive Mindset
- Comfort with sharing cost and profits
- Management Skills
- Rule-abiding
- Community/Family Values
- Entrepreneurial Spirit
- Graph and Chart Reading

# FPP - AbF (Franchisee Personality Profile - Abridged - fast food version)

# Vitals

No. of questions: 140

Question type: Situational, self-report, skill testing

Estimated completion time: 45 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender)

Validation Information:Sample Size: 855Cronbach's Alpha: 0.94

**Purpose:** FPP - AbF evaluates how well a person's personality and attitudes fit the ideal franchisee profile for a fast-food restaurant.



# **Features**

Benchmarks: Available (Franchisees from fast food industry)

**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

# Factors and Scales:

#### Overall Score plus 15 scales, including:

- Leadership: Ability to take charge and lead others effectively.
- **Comfort with sharing cost and profits:** Assesses whether an individual is willing to accept having to share profits with the parent company.
- Self-efficacy: Assesses whether an individual believes that he or she has what it takes to succeed.
- Management Skills: Extent to which a person possesses skills relevant to managing employees.
- Rule-abiding: Extent to which an individual is willing to adhere to the rules and regulations
  of the franchise.
- Community/Family Values: Extent to which community or family values take precedence in a person's life.
- **Entrepreneurial Spirit:** Assesses whether an individual has the desire and nose for business that is needed to flourish in this industry.
- Graph and Chart Reading: Assesses whether an individual is able to understand and extrapolate information from graphs and charts..



- ✓ Franchisee selection
- ✓ Professional/Skill development

#### 25 FPP - ABH SCALES:

- Leading
- Staffing
- Adaptability
- Innovation
- Interest in Knowledge
- Conscientiousness
- Goal-orientation
- Passion
- Adherence to Rules
- Comfort with Sharing Costs and Profits
- Drive and Ambition
- Calculated Decision-making
- Risk-taking
- Approachability
- Communication Skills
- Cultural Sensitivity
- Optimism
- Community/Family Values
- Self-efficacy
- Need for Independence
- Need for Approval
- Status-Seeking
- Suitability for a Hotel
   Franchise
- Graphs & Charts
- Entrepreneurial Spirit

# FPP - AbH (Franchisee Personality Profile - Abridged - hotel version)

#### Vitals

**No. of questions:** 171, plus additional (If applicable) **Question type:** Situational, self-report, skill testing

**Estimated completion time:** 60 minutes **Shorter versions of assessment:** N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender)

Validation Information:Sample Size: 855Cronbach's Alpha: 0.93

### **Features**

Benchmarks: Available (Entrepreneurs)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Franchisee Personality Type
- Advice

# Factors and Scales:

#### Overall Score plus 6 factors and 25 scales:

- Management Skills: Extent to which a person possesses skills relevant to managing employees.
- Comfort with Change: Assesses whether an individual has what it takes to bounce back after unexpected changes
- Work Ethic: Assesses how hard and how carefully an individual works, as well as how driven he/she is to achieve success.
- Calculated Risk-taking: Extent to which a person takes calculated, considered risks.
- People Skills: Assesses whether a person possesses the skills to get along with others.
- Self-Reliance: Extent to which a person relies on himself/herself and acts independently of others.

**Purpose:** FPP - AbH evaluates how well a person's personality and attitudes fit the ideal franchisee profile for the hotel industry.





- ✓ Franchisee selection
- ✓ Professional/Skill development

#### 25 FPP - ABR SCALES:

- Leading
- Staffing
- Adaptability
- Innovation
- Interest in Knowledge
- Conscientiousness
- Goal-orientation
- Passion
- Adherence to Rules
- Comfort with Sharing Costs and Profits
- Drive and Ambition
- Calculated Decision-making
- Risk-taking
- Approachability
- Communication Skills
- Cultural Sensitivity
- Optimism
- Community/Family Values
- Self-efficacy
- Need for Independence
- Need for Approval
- Status-Seeking
- Suitability for a Restaurant Franchise
- Graphs & Charts
- Entrepreneurial Spirit

# FPP - AbR (Franchisee Personality Profile - Abridged - restaurant version)

# Vitals

No. of questions: 174, plus additional (If applicable) Question

**type:** Situational, self-report, skill testing **Estimated completion time:** 60 minutes **Shorter versions of assessment:** N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender)

Validation Information:Sample Size: 855Cronbach's Alpha: 0.93

# VIEW SAMPLE REPORT

Purpose: FPP - AbR evaluates how well

a person's personality and attitudes fit

the ideal franchisee profile for the res-

taurant industry.

# **Features**

Benchmarks: Available (Entrepreneurs)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Franchisee Personality Type
- Advice

# Factors and Scales:

#### Overall Score plus 6 factors and 25 scales:

- Management Skills: Extent to which a person possesses skills relevant to managing employees.
- Comfort with Change: Assesses whether an individual has what it takes to bounce back after unexpected changes
- Work Ethic: Assesses how hard and how carefully an individual works, as well as how driven he/she is to achieve success.
- Calculated Risk-taking: Extent to which a person takes calculated, considered risks.
- People Skills: Assesses whether a person possesses the skills to get along with others.
- Self-Reliance: Extent to which a person relies on himself/herself and acts independently of others.



✓ Pre-employment

#### 3 GSSA - R SCALES:

- Use of Goal-setting
   Techniques
- Self-efficacy
- Locus of Control

# GSSA - R (Goal-Setting Skills Assessment - Revised)

# Vitals

No. of questions: 31

Question type: Self-report

**Estimated completion time:** 5 minutes **Shorter versions of assessment:** N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 9654Cronbach's Alpha: 0.91

# **Features**

Benchmarks: (general population and 24 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

# Overall Score plus 3 scales:

- Use of Goal-setting Techniques: Adoption and utilization of solid strategies to help set and achieve goals.
- **Self-efficacy:** Belief that one has what it takes to not only set challenging goals but to follow through with them as well.
- Locus of Control: Assesses whether a person attributes the ability to achieve his or her goals to external or internal causes.

**Purpose:** GSSA - R will evaluate whether a person's goal-related attitude and behavior are conducive to success





- ✓ Pre-employment
- Training tool/Professional development

#### 17 HAPAP SCALES:

- Competitiveness
- Willingness to learn new skills
- Integrity
- Passion
- Time Management
- Neatness
- Physical Hardiness
- Stress Management
- Self-efficacy
- Social Skills
- Self-control
- Reliability
- Creative Problem-solving
- Self-motivation
- Networking
- Common Sense
- Entrepreneurial Spirit

# HAPAP (Hairstylist Aptitude Personality & Attitude Profile)

# Vitals

No. of questions: 79

Question type: Situational, self-report Estimated completion time: 20 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability)

Validation Information:Sample Size: 1943Cronbach's Alpha: 0.93

#### **Features**

Benchmarks: Available (general population and

Hairdressing industry)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 17 scales, including:

- **Competitiveness:** Degree to which an individual strives to be the best, and desires to distinguish himself/herself among colleagues/peers.
- Willingness to Learn New Skills: Willingness to stay on top of trends and update skill set if necessary.
- **Integrity:** Assesses whether a person is honorable or simply does and says things when it's to his/her advantage.
- Passion: Refers to enthusiasm for one's work.
- Time Management: Ability to use time available effectively and efficiently.
- **Neatness:** Ability to maintain a tidy and clean work environment.
- Physical Hardiness: Ability to withstand physically difficult tasks.
- **Stress Management:** Ability to cope with the ups and downs common in the hairdressing field.

Purpose: HAPAP will evaluate whether a person has the skills and traits to be successful in the Hairdressing field.





- ✓ Pre-employment
- Training tool/Professional development

#### 7 HAPAP - AB SCALES:

- Perseverance
- Dependability
- Entrepreneurial Skills
- Integrity
- Organization
- Self-Control
- Comfort with realities of job

# HAPAP - Ab (Hairstylist Aptitude Personality & Attitude Profile - Abridged)

# Vitals

No. of questions: 57

Question type: Situational, self-report Estimated completion time: 10 minutes Longer versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1942Cronbach's Alpha: 0.92

**Purpose:** The condensed HAPAP - Ab will evaluate whether a person has the skills and traits to be successful in the Hairdressing field.



### **Features**

Benchmarks: Available (general population and

Hairdressing industry)

Interview Questions: Available
Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

#### Factors and Scales:

#### Overall Score plus 7 scales:

- Perseverance: Extent to which a person possesses a go-getter attitude when it comes to achieving goals.
- Dependability: Extent to which a person is reliable and can be depended on to behave in a professional manner.
- Entrepreneurial Skills: Assesses whether an individual possesses the level of innovation and business sense needed to flourish in this industry.
- Integrity: Assesses whether a person behaves in an honorable and respectable manner.
- Organization: Extent to which a person is neat and orderly.
- Self-Control: Ability to monitor and regulate emotions and behavior.
- Comfort with realities of job: Assesses whether a person is willing and able to cope with the ups and downs that are common in this field.



- Pre-employment
- Training tool

#### 15 ITAPAP - R SCALES:

- Meticulousness
- Concentration
- Prioritization
- Time Management
- Creative Problem-solving
- Attitude Towards Teamwork
- Team vs. Individual Preference
- Adaptability
- Patience
- Reaction to Stress
- Integrity
- Pattern Recognition
- Classification
- Analogies
- Logic

# ITAPAP - R (IT Aptitude Personality & Attitude Profile - Revised)

# Vitals

No. of questions: 133 plus additionall (If applicable)

Question type: Situational, self-report, IQ Estimated completion time: 60 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age)

Validation Information:Sample Size: 1045Cronbach's Alpha: 0.92

Purpose: ITAPAP - R is designed to assess certain aspects of a person's work habits, attitude and skills that pertain to success in a career in the IT industry.



# **Features**

Benchmarks: (general population and Computer

Science industry)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

# Factors and Scales:

Overall Score plus 3 factors, divided into 15 scales:

- 1) Work Habits: Ability to work efficiently and productively.
- 2) Work Attitudes: Assesses whether a person's attitude towards work and duties.
- 3) Analytical Skills: Assesses analytical reasoning skills.



- ✓ Pre-employment
- Personal development
- ✓ Leadership development
- ✓ Sales and customer service training

#### 8 LCAST - R2 SCALES:

- Success Orientation
- Success Stability
- Failure Orientation
- Failure Stability
- Career or Academic-related Locus of Control
- Global Locus of Control
- Impact o f Upbringing and Heredity
- Self-efficacy

# LCAST - R2 (Locus of Control & Attribution Style Test - 2nd Revision)

# Vitals

No. of questions: 35

Question type: Situational, self-report Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability, ethnicity<sup>1</sup>)

**Validation Information:** 

Sample Size: 55,053Cronbach's Alpha: 0.86

Purpose: LCAST - R2 assesses whether a person believes that he or she has on impact on and can control what happens in his or her life, which can impact motivation, expectations, self-esteem, and risk-taking behavior.



#### **Features**

Benchmarks: Available (general population and 25 industries)

Interview Questions: Available
Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

# Factors and Scales:

#### Overall Score plus 8 scales, including:

- Success Orientation: Assesses whether a person attributes success to internal factors (under one's control) or external factors (beyond one's control).
- Success Stability: Assesses whether a person attributes success to stable or unstable factors.
- Failure Orientation: Extent to which a person attributes failures to factors within one's control or factors beyond control.
- Failure Stability: Assesses whether a person attributes failure to stable or unstable forces.

<sup>1</sup> Caucasians significantly outscored Middle Easterners on Impact of Upbringing and Heredity



- ✓ Pre-employment
- Leadership development
- ✓ Training tool

#### 15 LEAP - R2 SCALES:

- Delegating
- Giving Feedback
- Goal-setting
- Rewarding Performance
- Motivating
- Coaching
- Problem-solving
- Vision
- Collaboration
- Setting an Example
- Agreeableness
- Conscientiousness
- Open-mindedness
- Extroversion
- Emotional Stability

# LEAP - R2 (Leadership Potential Assessment – 2nd Revision)

# Vitals

No. of questions: 100

Question type: Situational, self-report Estimated completion time: 30 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability, ethnicity)

#### **Validation Information:**

Sample Size: 37,869Cronbach's Alpha: 0.95

**Purpose:** LEAP - R2 will determine whether a person possesses the personality traits that characterize good leaders, and evaluates the type of techniques he or she would utilize if given a leadership position.



# **Features**

Benchmarks: Available (general population and Managers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

# Factors and Scales:

### Overall Score plus 3 factors, divided into 15 scales:

- Transactional Leadership: Ability to set clear guidelines for behavior, reward good performance and punish poor performance, provide feedback, and take a management role in assigning tasks to others.
- Transformational Leadership: Involves motivating and coaching employees, sharing a
  vision for the company or organization, problem-solving, decision-making, and setting an
  excellent example.
- Leadership Potential: Level of suitability for a leadership role.



- ✓ Pre-employment
- ✓ Self-improvement

# LIQT - R2 (Logic IQ Test - 2nd Revision)

# Vitals

No. of questions: 20

Question type: Numerical and word problems Estimated completion time: 35 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity, disability)

**Validation Information:** 

Sample Size: 1591Cronbach's Alpha: 0.83

# **Features**

Benchmarks: Available (general population)

**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Introduction
- IQ score, percentile score, and graph
- Detailed narrative interpretation
- Advice

Purpose: LIQT - R2 is designed to test logic and mathematical IQ. It will assess a person's ability to logically discern numerical patterns and to apply them to new contexts, to complete numerical computations, and to solve geometrical, mathematical and logic word problems.





- ✓ Pre-employment
- Training tool
- Professional/Skills development

#### 7 LISI - R SCALES:

- External Distractions
- Conversation Flow
- Speaker to Listener Transition
- Body Language
- Internal Distractions
- Attention Span
- Hearing a Person Out

# LiSI - R (Listening Skills Inventory - Revised)

#### Vitals

No. of questions: 54

Question type: Situational, self-report Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 23,220Cronbach's Alpha: 0.91

# **Features**

Benchmarks: Available (general population and 33 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

## Factors and Scales:

Overall Score plus 2 factors, divided into 7 scales:

- Physical Attentiveness: Use of verbal and non-verbal language to indicate attentiveness.
- Mental Attentiveness: Mentally "tuning-in" to a speaker, and being willing and able to offer undivided attention.
- External Distractions: Ability to pay attention despite background noise.
- Conversation Flow: Tendency to interrupt or otherwise disrupt conversation flow.
- Speaker to Listener Transition: Level of comfort with being the listener rather than speaker.
- Body Language: Use of body language to convey interest and attentiveness.
- Internal Distractions: Ability to pay attention despite internal conflict.
- Attention Span: Ability to pay attention to a speaker for an extended period of time.
- Hearing a Person Out: Ability to listen with an open mind.

**Purpose:** LiSI - R will assess how attentive a person is to a speaker, and whether he or she is an active participant in the listening process.





- ✓ Pre-employment
- Training tool
- Leadership development

#### 68 MANSSA - R4 SCALES:

- Conceptual Skills
- Big Picture Focus
- **Goal Setting**
- **Problem Solving**
- Brainstorming Knowledge
- Decision-making Skills
- Info. Gathering & Analysis
- Systematic Decision-making
- Decision-making Confidence
- Analytical Reasoning
- Business Skills
- Comfort with Ambiguity
- Innovative Mindset
- Comfort with Risk-taking
- Calculated Risk-taking
- Nose for Opportunity
- Adaptability
- **Negotiating Ability**
- Presentation Skills Technical Skills
- Organizational Skills
- Time Management
- Prioritizing
- Project Management
- **Quality Control**
- Setting Performance Standards
- Monitoring Employee Performance
- Measuring/Evaluating Results
- Recruitment and Hiring
- **Building Effective Teams**
- Training
- Onboarding
- Succession Planning
- Authoritativeness
- Managerial Courage
- Comfort with Authority Proactive Approach
- Drive
- **Dedication/Commitment**
- Steadiness
- Reliability
- Openness to Improvement
- Healthy Perfectionism
- Customer Service
- Charisma
- Positive Mindset
- Sense of Control Over Success
- Passion
- Corporate Citizenship Ethics/Values
- Coaching
- Motivating
- Rewarding Performance
- Giving Praise Resilience
- Soft Skills
- Managing Diversity
- Communication Skills
- Listening Skills
- Social Skills
- Social Insight Ability Empathy
- Conflict Management
- Patience
- Self-Monitoring Approachability

# MANSSA - R4 (Management Skills and Styles Assessment - 4th Revision)

# Vitals

No. of questions: 391

Question type: Situational, self-report, skill testing

Estimated completion time: 160 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ **Qualification Level: Class A** 

Compliance: APA standards; EEOC standards (gender, age)

Validation Information: Sample Size: 900

Cronbach's Alpha: 0.98

assessment that evaluates a person's managerial potential. This all-encompassing test covers over 60 competencies, traits, and skills.

Purpose: MANSSA - R4 is an in-depth



# **Features**

**Benchmarks:** Available (general population and Managers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Managerial Type
- **Delegating Type**
- Impression Management
- Advice

### Factors and Scales:

# Overall Score plus 5 factors, divided into 68 scales:

- Planning: Determining the organization's direction.
- Organizing: Execution of plans.
- Controlling: Assessing progress and ensuring that plans and goals are unfolding effectively.
- Staffing & HR Functions: Duties that revolve around putting together a productive staff.
- Leading: Guiding and bringing out the best in others.



- Pre-employment
- ✓ Training tool
- ✓ Leadership development

#### 35 MANSSA - R4 - AB SCALES:

- Goal Setting
- Information Gathering & Analysis
- Problem Solving
- Organization Skills
- Proactive Approach
- Monitoring Employee
  - Performance
- Measuring/Evaluating Results
- Project Management
- Recruitment & Hiring
- Building Effective Teams
- Training & Onboarding
- Succession Planning
- Coaching & Motivating
- Rewarding Performance
- Fairness
- Supportiveness
- Managing Diversity
- Managerial Courage
- Charisma
- Innovative Mindset
- Calculated Risk-taking
- Negotiating Ability
- Customer Focus
- Integrity & Ethics
- Communication Skills
- Listening Skills
- Social Insight
- Conflict Management
- Patience
- Approachability
- Accountability
- Change Management
- Drive
- Positive Mindset
- Steady Effort

# MANSSA - R4 - Ab (Management Skills and Styles Assessment - 4th Revision - Abridged)

# Vitals

No. of questions: 235

Question type: Self-assessment, situational, skill testing

Estimated completion time: 85 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1734Cronbach's Alpha: 0.98

oronbaon or apria. oron

**Purpose:** MANSSA - R4 - Ab is condensed test that is designed to assess key traits that are linked to managerial ability.



#### **Features**

Benchmarks: Available (general population, managers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Managerial Style
- Delegation Style
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

#### Factors and Scales:

#### Overall Score plus 6 factors, divided into 35 scales:

- Planning, Organizing, & Controlling: Assesses whether a person possesses the ability to determine an organization's direction, execute plans, and ensure their success.
- Staffing & HR Functions: Assesses duties that revolve around putting together a productive
- Leading: Assesses the ability to guide and bring out the best in others.
- Business Skills: Assesses skills that are conducive to running a business effectively.
- Soft Skills & Teamwork: Assesses how a person handles social situations and working with others.
- Intrapersonal Skills: Assesses personal skills and qualities that enhance a person's ability to adapt to a managerial position.



- ✓ Pre-employment
- Team building
- Leadership development
- Sales and Customer Service training
- Personnel development

#### 20 MEIQ - HR SCALES:

- Adaptable Social Skills
- Awareness of Strengths and Limitations
- Comfort with Emotions
- Conflict Management
   Knowledge
- Conflict Resolution Behavior
- Coping Skills
- Emotional Integration
- Emotional Reflection
- Emotional Selectivity
- Emotional Self-awareness
- Empathy
- Positive Mindset
- Problem-Solving
- Recognition of Other's Emotions
- Resilience/Hardiness
- Rumination
- Self-Control
- Self-Motivation
- Social Insight
- Striving

# MEIQ - HR (Multidimensional Emotional Intelligence Quotient - Human Resources Version)

# Vitals

No. of questions: 115

Question type: Situational, self-report, skill testing

Estimated completion time: 65 minutes

Shorter version of assessment available: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 34,870Cronbach's Alpha: 0.94

**Purpose:** MEIQ - HR has been linked to professional success. This test evaluates the core traits that make up emotional intelligence.



#### **Features**

Benchmarks: Available (general population and 35 industries)

**Interview Questions:** Available **Group Comparisons:** Available

360 Version: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

# Factors and Scales:

Overall Score plus 4 factors, divided into 20 scales:

- Emotional Identification, Perception, and Expression: Ability to characterize emotions in oneself and in others.
- Emotional Facilitation of Thought: Ability/Willingness to use feelings constructively; to let them guide you.
- Emotional Understanding: Ability to understand and analyze emotions, and solve emotional problems.
- Emotional Management: Ability to take responsibility for one's emotions.



- ✓ Self-improvement
- ✓ Skill development
- ✓ Pre-employment
- ✓ Research

#### 12 MIT - R SCALES:

- Spatial
- Matrices
- 2D-3D Images
- Logical
- Arguments
- Puzzles
- Verbal
- Vocabulary
- Analogies
- Numerical
- Arithmetic
- Graphs & Charts

# MIT - R (Multidimensional Intelligence Test - Revised)

# Vitals

No. of questions: 109

Question type: Numerical, verbal, image-based

Estimated completion time: 90 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (age, disability)

Validation Information:Sample Size: 9454Cronbach's Alpha: 0.94

#### **Features**

Benchmarks: Available (general population and 9 education lev-

els)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

Overall IQ Score plus 2 factors, divided into 12 scales:

- Fluid Intelligence: Assesses the capacity to learn and analyze new information.
- Crystallized Intelligence Assesses accumulated and retained knowledge.

Purpose: MIT - R measures several factors of intelligence, namely logical reasoning, math skills, language abilities, spatial relations skills, knowledge retained and the ability to solve novel problems.





- ✓ Educational research
- Skill development
- ✓ Pre-employment

#### 6 MVIT - R SCALES:

- Vocabulary
- Definitions
- Antonyms
- Sentence Completions
- Analogies
- Reading Comprehension

# MVIT - R (Multidimensional Verbal Intelligence Test - Revised)

# Vitals

No. of questions: 60

Question type: Vocabulary, analogies, word puzzles

Estimated completion time: 35 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 8600Cronbach's Alpha: 0.93

**Purpose:** MVIT - R assesses different aspects of verbal intelligence. Please note: This assessment is meant for people whose first language is English.



#### **Features**

Benchmarks: Available (general population and 34 industries)

Interview Questions: Available
Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 6 scales:

- Vocabulary: Overall word knowledge and verbal fluency.
- **Definitions:** Ability to identify the correct meaning of a given word.
- Antonyms: Ability to identify the word or phrase that is closest in meaning to the given word.
- Sentence Completions: Ability to fill in the appropriate missing word or words in a sentence.
- Analogies Ability to understand the connection between two words and extrapolate this relationship to other pairs of words.
- Reading Comprehension: Ability to understand the content of written text and draw conclusions based on the relevant information.



- ✓ Pre-employment
- Training tool
- ✓ Skill development

#### 28 NAP SCALES:

- Memory for Faces
- Memory for Names
- Stress Management
- Patience
- Anger Control
- Perspective
- Self-monitoring
- Communication Skills
- Listening Skills
- Social Skills
- Persuasiveness
- Conflict-resolution Skills
- Assertiveness
- Networking Skills
- Social Insight
- Empathy
- Flexibility
- Willingness to Withhold Judgment
- Integrity
- Use of "Dirty Tactics"
- Mental Speed
- Problem-solving Skills
- Knowledge of Negotiation
   Tactics
- Knowledge of Negotiation
   Principles/Terminology
- Preparation and Planning
- Clarification and Justification
- Bargaining and Problemsolving
- Closure and Implementation

# NAP (Negotiation Aptitude Profile)

# Vitals

No. of questions: 186

Question type: Situational, self-report, memory,

mental speed

Estimated completion time: 60 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 3195Cronbach's Alpha: 0.94

**Purpose:** NAP will assess whether a person has a knack for deal-making in the business world.



# **Features**

Benchmarks: Available (general population and 51 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Negotiation Personality Type
- Advice

#### Factors and Scales:

# Overall Score plus 6 factors, divided into 28 scales:

Memory Skills: Ability to memorize and recall important details/information.

Cognitive Acuity: Ability to learn quickly and apply knowledge effectively.

- **Self-control:** Ability to monitor and regulate emotions and behavior.
- **People Skills:** Ability to effectively relate to and deal with others.
- Agreeableness: Refers to overall good-naturedness and likeability.
- Knowledge of the Negotiation Process: Assesses understanding of steps in the negotiation process.



- ✓ Pre-employment
- ✓ Training
- ✓ Professional Development

#### 30 NAPA - R SCALES:

- Altruism/Helpfulness
- Empathy/Compassion
- Cooperativeness
- Desire to Learn
- Ability to deal with structure
- Honesty/Integrity
- Social Insight
- Communication Skills
- Listening Skills
- Agreeableness/Warmth
- Building Rapport and Trust
- Conflict-Resolution Skills
- Discretion
- Self-Control
- Hardy Personality
- Fortitude
- Adaptability
- Dealing with physicality of job
- Coping and Stress
   Management
- Tolerance/Patience
- Dependability
- Diligence
- Organization Skills
- Attention to Detail
- Orderliness
- Efficiency
- Accountability
- Reading Comprehension
- Arithmetic
- Compliance

# NAPA - R (Nursing Aptitude and Personality Assessment - Revised)

# Vitals

No. of questions: 265

Question type: Self-assessment, situational, multiple choice

Estimated completion time: 85 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability<sup>1</sup>)

#### **Validation Information:**

Sample Size: 784

Cronbach's Alpha: 0.97

Purpose: Nursing is one of the most physically, emotionally, and psychologically demanding fields - but it also has the potential to be very rewarding, both on a personal and altruistic level. NAPA - R assesses whether a person has the traits needed to succeed in nursing.



### **Features**

Benchmarks: Available (general population, nurses)

Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Customized advice
- Impression Management

### Factors and Scales:

#### Overall Score plus 5 factors, divided into 30 scales:

- Nursing Value System: Encompasses a group of skills/traits that are essential to a fulfilling nursing career.
- Customer Orientation: Encompasses a group of traits/skills that are required to provide the best care possible to patients.
- Psychological Strength: Ability to deal with the trials and tribulations that are common in nursing.
- Conscientiousness: Encompasses skills required to be a productive and careful worker.
- Mental Aptitude: Assesses essential competencies that are required in the day-to-day functioning of nurses.

<sup>1</sup> Non-disabled group outscored the disabled group on Arithmetic



- ✓ Educational research
- ✓ Pre-employment

# NVIQT - R2 (Non-verbal IQ Test - 2nd Revision)

# Vitals

No. of questions: 20

Question type: Image-based

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards<sup>1</sup>

(gender, age, disability)Validation Information:Sample Size: 9954Cronbach's Alpha: 0.77

# **Features**

Benchmarks: Available (general population and 32 industries)

Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- IQ score, percentile score, and graph
- Detailed narrative interpretation
- Advice

Purpose: NVIQT - R2 measures a person's intellectual ability. It is designed to test IQ while minimizing cultural or educational biases by using image-based questions.



<sup>1</sup> Blacks scored significantly lower than Caucasians, Middle Easterners, and "Other" ethnicity



- Pre-employment
- Training tool
- ✓ Skills development

#### 5 ORSKIT - R SCALES:

- Cognitive Organization
- Strategies
- Neatness
- Time Management
- Self-motivation

# ORSKIT - R (Organization Skills Test - Revised)

# Vitals

No. of questions: 52

Question type: Situational, self-report Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

**Compliance:** APA standards; EEOC standards (gender, age)

Validation Information:Sample Size: 619Cronbach's Alpha: 0.94

### **Features**

Benchmarks: Available (general population and 10 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

### Factors and Scales:

# Overall Score plus 5 scales:

- Cognitive Organization: Ability to understand others and express one's thoughts clearly.
- Strategies: Assesses whether a person uses strategies or techniques in order to stay organized.
- Neatness: Assesses ability to maintain a tidy environment.
- Time Management: Ability to use time efficiently in order to complete tasks and accomplish goals.
- Self-motivation: Assesses ability to create incentive from within, to stick to a task and accomplish goals.

**Purpose:** ORSKIT - R will assess how well developed a person's organization skills are in terms of time management, neatness, self-motivation, cognitive organization and organization strategies.





- ✓ Pre-employment
- Training tool
- ✓ Skills development

#### 16 RESALE - R SCALES:

- Positive Attitude Toward
   Teamwork
- Comfort with Routine
- Comfort with Authority
- Drive to Succeed
- Comfort with Pressure Sales
   Tactics
- Integrity
- Communication Skills
- Salemanship
- Agreeableness
- Conflict Resolution
- Time Management
- Neatness
- Meticulousness
- Stress Management
- Self-Control
- Assertiveness with Clients

# RESALE - R (Retail Sales Evaluation - Revised)

# Vitals

No. of questions: 119

Question type: Situational, self-report Estimated completion time: 50 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards EEOC standards (gender, age)

Validation Information:Sample Size: 888Cronbach's Alpha: 0.96

### **Features**

Benchmarks: Available (general population and

Retail workers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Impression Management
- Strengths and Limitations
- Advice

### Factors and Scales:

Overall Score plus 4 factors, divided into 16 scales:

- Work Attitudes: Evaluates work approach and ability to comport oneself in an appropriate fashion.
- Interpersonal Skills: Evaluates effectiveness and appropriateness of a person's people skills.
- Organizational Skills: Evaluates skills necessary to maintain a neat work environment and manage time efficiently.
- Psychological Strength: Assesses the ability to stay mentally tough and composed in the face of difficulties.

**Purpose:** RESALE - R assesses whether the personality traits and abilities a person possesses match those required to be a successful retail salesperson.





- ✓ Pre-employment
- Training tool
- ✓ Accident prevention programs
- ✓ Employee management

#### 6 RISKTA - R SCALES:

- Sensation-seeking
- Harm-avoidance
- Conscientiousness
- Locus of Control
- Comfort with Ambiguity
- Reward Orientation

# RiskTA - R (Risk-taking Assessment - Revised)

# Vitals

No. of questions: 54

Question type: Self-report, situational Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender,

age, disability)

#### **Validation Information:**

Sample Size: 7459

Cronbach's Alpha range: 0.89

# **Features**

Benchmarks: Available (general population and 24 industries)

**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Summary with Risk-taking Style
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 6 scales:

- Sensation-seeking: Assesses the degree to which a person has a desire for novel and exciting experiences.
- Harm-avoidance: Extent to which a person steers clear of negative/harmful consequences.
- Conscientiousness: Assesses the degree to which a person is rule-abiding, careful, responsible, and less likely to take unwise and dangerous risks.
- **Locus of Control:** Assesses the degree to which a person believes he or she has control over what happens in his/her life.
- Comfort with Ambiguity: Assesses the degree to which a person is comfortable dealing
  with the uncertainty involved in risk-taking.
- Reward Orientation: Extent to which a person is more likely to take risks if there is a potential for payoff.

**Purpose:** RiskTA - R is designed to determine a person's level of comfort with risk-taking, and how it could affect his or her career.





- ✓ Pre-employment
- ✓ Training tool
- Professional and personal development

#### 6 SCRT - R SCALES:

- External Cognitive Reactions
- Internal Cognitive Reactions
- Other-Directed Emotional Reactions
- Internally-Directed Emotional Reactions
- Overt Behavioral Reactions
- Covert Behavioral Reactions

# SCRT - R (Sensitivity to Criticism Test - Revised)

# Vitals

No. of questions: 60

Question type: Situational, self-report Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability, ethnicity)

#### **Validation Information:**

Sample Size: 3664Cronbach's Alpha: 0.94

# **Features**

Benchmarks: Available (general population and

21 industries)

**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

#### Factors and Scales:

### Overall Score plus 6 scales:

- External Cognitive Reactions: Personal thoughts directed toward the critic and critique.
- Internal Cognitive Reactions: Personal thoughts directed toward self.
- Other-Directed Emotional Reactions: Feelings directed toward the critic and the critique.
- Internally-Directed Emotional Reactions: Feelings directed toward self.
- Overt Behavioral Reactions: Outright reactions directed toward the critic during and after criticism delivery.
- Covert Behavioral Reactions: Indirect reactions toward critic and criticism after feedback is delivered.

**Purpose:** SCRT - R will assess whether an individual becomes defensive in response to constructive feedback.





- ✓ Personal development
- Therapy and counseling

#### 8 SEA - R2 SCALES:

- Feelings of Inadequacy
- Sense of Self-worth
- Need for Approval
- Unrealistic Self-Expectations
- Sense of Social Acceptance
- Narcissism
- Defensiveness
- Self-Deception

# SEA - R2 (Self-Esteem Assessment - 2nd Revision)

# Vitals

No. of questions: 79

Question type: Self-report

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (N/A)Validation

Information:

Sample Size: 12,920Cronbach's Alpha: 0.96

# **Features**

Benchmarks: Available (general population and 29 industries)

**Group Comparisons:** Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

#### Factors and Scales:

### Overall Score plus 8 scales:

- Feelings of Inadequacy: Tendency to doubt oneself and/or one's capabilities.
- Sense of Self-worth: Assesses whether a person values himself/herself and believes he/she
  deserves appreciation and respect.
- Need for Approval: Assesses whether a person has the tendency to require and seek out approval from others.
- Unrealistic Self-Expectations: Assesses whether a person has the tendency to set high and impractical expectations.
- Sense of Social Acceptance: Assesses whether a person feels a sense of belonging within his/her social network.
- Narcissism: Assesses whether a person exhibits a sense of superiority as well as an excessive need for admiration.
- **Defensiveness:** Assesses whether a person has the tendency to get upset or angry when personal faults are exposed or criticized.
- Self-Deception: Assesses whether a person has the tendency to hold positively-biased truths about himself/herself.

**Purpose:** SEA - R2 is designed to evaluate an individual's general level of self-esteem and assesses whether his or her self-image could use some improvement.





- ✓ Pre-employment
- Training tool
- ✓ Skills development

#### 7 SGCT - R SCALES:

- Self-Control
- Integrity
- Authoritativeness
- Alertness
- Comfort with Risk-taking
- Calculated Risk-taking
- Ability to assess situations

# SGCT - R (Security Guard Career Test - Revised)

## Vitals

No. of questions: 61

Question type: Situational, self-report Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1419Cronbach's Alpha: 0.91

# **Features**

Benchmarks: Available (general population and

Security Guards)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

#### Factors and Scales:

## Overall Score plus 7 scales:

- Self-Control: Ability to monitor and regulate behavior.
- Integrity: Assesses whether a person is likely to behave in an honest and honorable manner.
- Authoritativeness: Ability to take charge firmly and effectively.
- Alertness: Assesses whether a person is observant and attentive.
- Comfort with Risk-taking: Assesses extent to which an individual is comfortable with risk-taking
- Calculated Risk-taking: Assesses the extent to which an individual would be a calculated versus reckless risk-taker.
- Ability to assess situations: Ability to evaluate a situation in order to determine the most appropriate action.

**Purpose:** SGCT - R assesses whether the personality traits and abilities a person possesses match those required to succeed in a career in security.





- ✓ Pre-employment
- ✓ Skill development

# SIQT - R2 (Spatial IQ Test - 2nd Revision)

# Vitals

No. of questions: 10

Question type: Image-based

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards

(gender, age, disability)Validation Information:Sample Size: 51,379Cronbach's Alpha: 0.46

# **Features**

Benchmarks: Available (general population and 35 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Introduction
- IQ score, percentile score, and graph
- Detailed narrative interpretation
- Advice

**Purpose:** SIQT - R2 assesses a person's ability to mentally manipulate 3D objects.





- Pre-employment
- Training tool
- Professional and personal development

#### 6 SLPRO - R2 SCALES:

- Fear of Success/Success
   Avoidance
- Fear of social consequences of success
- Fear of Failure
- Drive/Ambition
- Self-esteem
- Sense of control over success potential

# SLPro - R2 (Success Likelihood Profile – 2nd Revision)

# Vitals

No. of questions: 44

Question type: Self-report

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1045Cronbach's Alpha: 0.92

# **Features**

Benchmarks: Available (general population and 25 industries)

Interview Questions: Available
Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 6 scales:

- Fear of Success/Success Avoidance: Assesses whether a person has the tendency to
  walk away from opportunity, and the degree to which he/she fears the potential repercussions of success.
- Fear of social consequences of success: Assesses whether a person fears other people's
  potential reactions to his/her success.
- Fear of Failure: Assesses attitude towards failure and the degree to which a person fears the potential consequences of it.
- Drive/Ambition: Assesses whether a person sets goals for himself/herself and has the determination and willingness to achieve success.
- Self-esteem: Assesses whether a person believes in himself/herself an in his/her abilities.
- Sense of control over success potential: Assesses whether a person attributes success to internal or external forces.

**Purpose:** SLPro - R2 will assess whether there are any potential psychological obstacles that could limit an individual's likelihood for success.





- ✓ Pre-employment
- ✓ Training tool
- Leadership development

#### 14 SMAPAP SCALES:

- Adherence to Rules
- Approachability
- Communication
- Conscientiousness
- Cultural Sensitivity
- Goal Orientation
- Go-Getting
- Innovation
- Leading
- Logical Thinking
- Organizing
- Salesmanship
- Self-efficacy
- Staffing

# SMAPAP (Store Manager Aptitude Personality & Attitude Profile)

# Vitals

No. of questions: 127

Question type: Situational, self-report, knowledge/skill testing,

logic

Estimated completion time: 40 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 1250Cronbach's Alpha: 0.95

Purpose: SMAPAP will assess whether a person has the unique blend of skills and traits needed to succeed as a store manager.



# **Features**

Benchmarks: Available (general population and Store Managers)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Store Manager Personality Type
- Advice

#### Factors and Scales:

### Overall Score plus 14 scales, including:

- Adherence to Rules: Extent to which a person is willing to adhere to the rules and regulations of the organization.
- Approachability: Determines whether the demeanor a person displays is one that is inviting
  and friendly, or intimidating and standoffish.
- **Communication:** Ability to read social cues, communicate clearly with others, and listen actively rather than passively.
- Conscientiousness: Measures level of organization, reliability, meticulousness, and discipline.
- Cultural Sensitivity: Assesses understanding and handling of issues concerning cultural sensitivity.
- Goal Orientation: Measures level of motivation and focus.
- Go-Getting: Measures level of motivation and focus.



- ✓ Pre-employment
- Training tool

#### 36 SPPP - R4 SCALES:

- Comfort with Public Speaking
- Comfort with Risk-taking
- Comfort with Decision-making
- Comfort with Criticism/
   Rejection
- Confidence
- Adaptability
- Assertiveness
- Communication Skills
- Persuasiveness
- Networking Skills
- Goal Orientation
- Initiative
- Energy
- Research Skills
- Problem-Solving Skills
- Competitiveness
- Emotional Intelligence
- Sales Technique Knowledge
- Neatness
- Time Management Skills
- Meticulousness
- Listening Skills
- Integrity
- Emotional Control
- Helpfulness
- Memory for Names
- Memory for Physical Details
- Memory for Personal Details
- Canned Presentation Style
   vs. Free-flowing Presentation
   Style
- Consultative Selling
- Relationship Building
- Resolving Objectives
- Negotiating
- Questioning Skills
- Positioning
- Getting Referrals

# SPPP - R4 (Salesperson Personality Profile - 4th Revision)

#### Vitals

No. of questions: 180

Question type: Situational, self-report, memory,

skill testing, image based

Estimated completion time: 65 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity)

### **Validation Information:**

Sample Size: 1247Cronbach's Alpha: 0.96

**Purpose:** SPPP - R4 is designed to assess aspects of a person's personality and skills that could help him or her land a successful career in sales.



# **Features**

Benchmarks: Available (general population and Salespeople)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Sales Approach Personality Type
- Sales Presentation Personality Type
- Impression Management
- Advice

# Factors and Scales:

#### Overall Score plus 5 factors and 36 scales:

- Self-efficacy: Assesses whether a person believes he or she has what it takes to succeed.
- Sales Aptitude: Assesses key traits and skills that could improve a person's chances for success in the sales field.
- Conscientiousness: Assesses whether a person is organized, efficient, and detail oriented.
- Cooperativeness: Assesses whether a person has an amiable disposition.
- Memory Skills: Ability to memorize and recall information, including names, physical details, and personal details.



- ✓ Pre-employment
- Personal & professional development
- ✓ Team building
- ✓ Leadership development
- ✓ Sales and customer service training

#### 7 SPSA - R SCALES:

- Communication Skills
- Body Language
- Conflict Resolution Skills
- Relationship Skills
- Social Insight
- Social Behavior
- Social Comfort

# SPSA - R (Social Personality & Skills Assessment - Revised)

# Vitals

No. of questions: 75

Question type: Situational, self-report Estimated completion time: 25 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity)

#### **Validation Information:**

Sample Size: 9041Cronbach's Alpha: 0.90

**Purpose:** SPSA - R will assess whether a person's social skills are helping or hindering his or her interactions with others



#### **Features**

Benchmarks: Available (general population and 32 industries)

**Interview Questions:** Available **Group Comparisons:** Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 7 scales:

- Communication Skills: Ability to converse with others in a clear and concise manner.
- **Body Language:** Assesses whether a person's body language hinders or helps during interactions with others.
- Conflict Resolution Skills: Ability to resolve conflict effectively and appropriately.
- Relationship Skills: Assesses whether a person possesses the knowledge of what it takes
  to maintain positive relationships with others.
- Social Insight: Assesses whether a person picks up on social cues and interacts with others in a sensitive manner.
- Social Behavior: Assesses whether a person conducts himself/herself in social situations in a mature and professional manner.
- Social Comfort: Assesses a person's level of comfort in social situations.



- ✓ Pre-employment
- Training tool
- ✓ Team building

# KEY TEAMWORK

- Group Interaction Skills
- Conflict Resolution Skills
- Team Problem-solving
- Interpersonal Skills
- Team Management Ability
- Goal-setting
- Planning and Coordination with Teammates
- Teamwork Orientation

#### **TEAM ROLES:**

- Thinker
- Networker
- Peacemaker
- Brainstormer
- Team Worker
- Verifier
- Cheerleader
- Go-getter
- Coordinator
- Questioner

# TEAMRP (Team Role Profiler)

# Vitals

No. of questions: 43

Question type: Self-assessement, situational, multiple choice

Estimated completion time: 40 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability, ethnicity)

#### **Validation Information:**

- Sample Size:15,401
- Cronbach's Alpha: 0.59 to 0.80

# VIEW SAMPLE REPORT

Purpose: Putting together the perfect

team is a matter of finding people with

complementary strengths. TEAMRP is

designed to assess a person's aptitude

for teamwork, and identifies the type of

role(s) he or she is best suited for.

# **Features**

Benchmarks: Available (general population and 25 industries)

Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Dominant and Potential Team Roles
- Customized advice

# Factors and Scales:

Two main factors, divided into 18 scales:

- Key Teamwork Competencies: Encompasses different personality traits and skills that are conducive to productivity and harmony in a group setting.
- Team Roles: A list of the team roles that a person is most likely to take on when working in a
  group setting.



- ✓ Pre-employment
- Training tool

#### 3 TIME - R SCALES:

- Efficiency
- Diligence
- Organization

# TIME - R (Time Management Evaluation - Revised)

# Vitals

No. of questions: 31

Question type: Self-report

**Estimated completion time:** 5 minutes **Shorter versions of assessment:** N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 681Cronbach's Alpha: 0.91

Features

Benchmarks: Available (general population and 26 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice

# Factors and Scales:

#### Overall Score plus 3 scales:

- **Efficiency:** Assesses whether a person is able to use time productively, and whether he/she has a tendency to employ time-saving techniques.
- **Diligence:** Assesses whether a person perseveres in the face of distraction, or whether he/ she has a tendency to procrastinate.
- **Organization:** Assesses whether a person is able to maintain an orderly work environment and tends to approach tasks in a systematic manner.

**Purpose:** TIME - R will assess whether an individual employs effective time management strategies and habits, and how his or her approach may be helping or hindering his or her work performance.





- ✓ Pre-employment
- Training tool
- ✓ Team building

#### 15 TIOT - R2 SCALES:

- Interpersonal Discomfort
- Feeling Inferior
- Fear of Accountability
- Unwillingness to depend on others
- Issues with consulting others
- Fear of Criticism
- Having to adjust for the group
- Loss of Control
- Concern about being held back
- Not getting due credit
- Unfair Workload
- Meeting the need to communicate
- Issues with listening to team members
- Fear of speaking up in front of group
- Worry about unclear roles

# TIOT - R2 (Team vs. Individual Orientation Test - 2nd Revision)

# Vitals

No. of questions: 86

Question type: Situational, self-report Estimated completion time: 25 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 18,868Cronbach's Alpha: 0.95

**Purpose:** TIOT - R2 will assess a person's work orientation, along with some possible reasons why he or she leans towards this preference.



### **Features**

Benchmarks: Available (general population and 35 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- List of major and minor teamwork concerns
- Advice

# Factors and Scales:

### Overall Score plus 5 factors, divided into 15 scales:

- Self-Confidence: Assesses teamwork concerns related to a lack of self-confidence.
- Peer Confidence: Assesses concerns about having to trust and depend on teammates.
- Need to Compromise: Assesses concerns about having to compromise personal goals and work style, or sacrifice individual credit when working in a group.
- Unfairness: Assesses concerns about unfairness during group work.
- Communication Issues: Assesses concerns about having to interact with others.



- ✓ Pre-employment
- ✓ Professional development
- ✓ Sales training

#### 25 TMAT - R SCALES:

- Listening Skills
- Friendliness/Pleasantness
- Social Insight
- Helpfulness
- Social Skills
- Communication Skills
- Assertiveness
- Conflict Resolution Skills
- Patience
- Performance under pressure
- Thick-skinned
- Perseverance
- Time Management
- Organization Skills
- Meticulousness
- Independence
- Verbal/Reading
   Comprehension Skills
- Quick Thinking
- Problem-solving
- Computer Savvy
- Trainability
- Persuasiveness/Negotiation
- Presentation Skills
- Countering Objections
- Closing a Sale

# TMAT - R (Telemarketing Agent Test - Revised)

# Vitals

No. of questions: 177

Question type: Self-assessment, situational, verbal exercises

Estimated completion time: 60 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender,

age, disability)

#### **Validation Information:**

Sample Size: 315

Cronbach's Alpha: 0.96

**Purpose:** TMAT - R assesses whether a person possesses the personality, attitude, and skills needed to succeed in the telemarketing branch of sales.



# **Features**

Benchmarks: Available (general population, Telemarketers, Salespeople)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

#### Factors and Scales:

Overall Score plus 6 factors, divided into 25 scales:

- People Skills: Overall ability to deal effectively and appropriately with others.
- Mental/Emotional Toughness: Ability to cope with the challenges encountered in this field.
- Efficiency: Involves traits/skills that help a person complete work tasks competently.
- Cognitive Skills: Assesses intelligence-related skills that can be an asset in telemarketing.
- Resourcefulness: Refers to traits/skills that can make easing into a telemarketing position smoother.



- ✓ Pre-employment
- Personal and professional development
- ✓ Motivational tool

#### 31 VAPRO - R4 SCALES:

- Family & Friends
- Community Values
- Altruism
- Socializing
- Acceptance/Belonging
- Empathy
- Appreciation of different art forms
- Appreciation of Beauty
- Intellectual Creativity
- Artistic Creativity
- Free-thinker
- Scientific Exploration
- Knowledge
- Intellectualism
- Innovation
- Ethics/Morals
- Religion/Spirituality
- Conventionality
- Stability
- Compliance
- Hard work/Diligence
- Handiness
- Financial Security
- Pragmatism
- Entitlement
- Power
- Career Life
- Competitiveness
- Recognition
- Self-interest
- Pride

# VaPro - R4 (Values Profile – 4th Revision)

# Vitals

No. of questions: 184

Question type: Situational, self-report Estimated completion time: 40 minutes Shorter versions of assessment: N/A

Recommended age level: 18+

Qualification Level: Class A; EEOC standards (disability)

Validation Information:Sample Size: 2163

Cronbach's Alpha range: 0.87 to 0.92

### **Features**

Benchmarks: Available (general population and 15 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Top core, personal, and work values
- List of Dominant and Minor Values
- Advice

# Factors and Scales:

### 6 factors, divided into 34 scales:

- Aesthetic Values: Importance of creativity, beauty, form, and balance.
- Political Values: Importance of success and having an impact on the world
- Realistic Values: Importance of productivity, hard work, and stability.
- Social Values: Importance of developing and nurturing relationships, and connecting to fellow human beings.
- Theoretical Values: Importance of logical thought and the pursuit of knowledge.
- Traditional Values: Importance of integrity and living according to an established belief system, whether religious, philosophical, or ethical.

**Purpose:** VaPro - R4 will determine the personal and work values that matter most to an individual.





- Career guidance
- Professional development

#### 30 VOSPA - R SCALES:

#### INTERESTS

- Artistic
- Conventional
- Enterprising
- Investigative
- Realistic
- Social

#### **INTELLIGENCE TYPES**

- Bodily-Kinesthetic
- Existential
- Interpersonal
- Intrapersonal
- Linguistic
- Logical
- Musical
- Naturalistic
- Spatiial

#### WORK ORIENTATIONS

- The Entrepreneur
- The Generalist vs. Specialist

#### **WORK STYLES**

- The Achiever
- The Adaptor
- The Initiator
- The Innovator
- The Leader
- The Master of Details
- The Steadfast Worker
- The Stoic Rock

# WORK VALUES

- Achievement
- Altruism
- Independence
- Recognition
- Teamwork

# VoSPA - R (Vocational Style & Personality Assessment - Revised)

#### Vitals

No. of questions: 260

Question type: Self-assessment, situational Estimated completion time: 45 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (disability)

Validation Information:Sample Size: 5664

Cronbach's Alpha range: 0.54 to 0.98

**Purpose:** VoSPA - R is designed to assess a person's interests, values, and preferences surrounding his or her career. It will provide information about what motivates and interests a person, and offers career suggestions that best suit his or her profile.



# **Features**

Benchmarks: Available (general population and 25 industries)

Interview Questions: Available Group Comparisons: Available

# Report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Career matches

# Factors and Scales:

#### 5 factors divided into 30 scales:

- Career Interests: This encompasses the type of tasks a person would enjoy doing on a daily basis – the general "theme" of a typical work day. These interests are known as the Holland Codes.
- Intelligence Types: Based on Howard Gardner's theory of multiple intelligences. Assesses areas of intelligence in which a person excels.
- Work Orientation: The basis of a person's job preferences. Provides a general overview of the type of career path that best suits a person's preferences and strengths.
- Work Styles: Characterizes the type of employee a person would be what drives him or her, and the type of assets he/she would bring to a company.
- Work Values: Assesses what is important for a person to achieve in his/her career, and the
  type of characteristics he/she might look for in a company. the type of assets he/she would
  bring to a company.



- Career guidance
- Professional development

#### 30 VOSPA - ST - R SCALES:

#### INTERESTS

- Artistic
- Conventional
- Enterprising
- Investigative
- Realistic
- Social

#### **INTELLIGENCE TYPES**

- Bodily-Kinesthetic
- Existential
- Interpersonal
- Intrapersonal
- Linguistic
- Logical
- Musical
- Naturalistic
- Spatiial

#### **WORK ORIENTATIONS**

- The Entrepreneur
- The Generalist vs. Specialist

#### **WORK STYLES**

- The Achiever
- The Adaptor
- The Initiator
- The Innovator
- The Leader
- The Master of Details
- The Steadfast Worker
- The Stoic Rock

#### **WORK VALUES**

- Achievement
- Altruism
- Independence
- Recognition
- Teamwork

# VoSPA - St - R (Vocational Style & Personality Assessment - For Students - Revised)

#### Vitals

No. of questions: 259

Question type: Self-assessment, situational Estimated completion time: 50 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (disability)

Validation Information:

Sample Size: 5664

Cronbach's Alpha range: 0.54 to 0.98

Purpose: VoSPA - St - R assesses a student's interests, values, and preferences surrounding his or her potential career. It will provide information about what motivates and interests the student, and offers career suggestions that best suit his or her profile.



## **Features**

Benchmarks: Available (general population and 25 industries)

Interview Questions: Available Group Comparisons: Available

## Report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Career matches

## Factors and Scales:

#### 5 factors divided into 30 scales:

- Career Interests: This encompasses the type of tasks a person would enjoy doing on a daily basis – the general "theme" of a typical work day. These interests are known as the Holland Codes.
- Intelligence Types: Based on Howard Gardner's theory of multiple intelligences. Assesses areas of intelligence in which a person excels.
- Work Orientation: The basis of a person's job preferences. Provides a general overview of the type of career path that best suits a person's preferences and strengths.
- Work Styles: Characterizes the type of employee a person would be what drives him or her, and the type of assets he/she would bring to a company.
- Work Values: Assesses what is important for a person to achieve in his/her career, and the
  type of characteristics he/she might look for in a company. the type of assets he/she would
  bring to a company.



- ✓ Pre-employment
- ✓ Training toolPrograms
- ✓ Accident prevention programs
- √ Team assignment
- ✓ Employee management

#### 6 WALA - R SCALES:

- Sensation-seeking
- Harm-avoidance
- Conscientiousness
- Positive Attitude Towards
   Safety
- Attentiveness
- Responsibility

# WALA - R (Work Accident Likelihood Assessment - Revised)

## Vitals

No. of questions: 72

Question type: Situational, self-report Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age)

Validation Information:Sample Size: 4945Cronbach's Alpha: 0.91

## **Features**

Benchmarks: Available (general population and 36 industries)

Interview Questions: Available Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Areas of concern
- Impression Management
- Advice

## Factors and Scales:

#### Overall Score plus 6 scales:

- Sensation-seeking: Assesses the degree to which a person has a desire for novel and exciting experiences.
- Harm-avoidance: Extent to which a person steers clear of negative/harmful consequences.
- Conscientiousness: Assesses the degree to which a person is rule-abiding, careful, responsible, and less likely to take unwise and dangerous risks.
- Positive Attitude Towards Safety: Assesses a person's attitude toward rules set in place for safety purposes, and whether he/she has a punitive attitude towards people who break these rules.
- **Attentiveness:** Assesses how well and for how long a person is able to concentrate on taxing mental tasks.
- Responsibility: Assesses whether a person takes responsibility for his/her actions, or has a tendency to blame other people/circumstances.

**Purpose:** WALA - R assesses whether a person's personality, attitudes, and behaviors might make him or her more prone to accidents at work.





✓ Pre-employment

#### 11 WINS SCALES:

- Attitude Toward Dishonest Behavior
- Justifying Dishonest Behavior
- Cynical View of Morality
- Remorsefulness
- Values Integrity
- Manipulation
- Deception
- Trustworthiness
- Accountability
- Organizational Commitment & Loyalty
- Disdain for Rule-followers

## WINS (Work Integrity Screening)

## Vitals

No. of questions: 85

Question type: Self-assessment, situational Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age,

disability)

#### **Validation Information:**

Sample Size: 997

• Cronbach's Alpha: 0.95



SAMPLE REPORT

Purpose: This screening provides

information on whether a person is

fessionalism in the workplace.

likely to behave with integrity and pro-

## **Features**

Benchmarks: Available (general population and 19 industries)

Interview Questions: Available
Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Advice
- Impression Management

## Factors and Scales:

Overall Score plus 2 factors, divided into 11 scales:

- Conscience: Assesses the degree to which a person adopts and maintains a clear set of principles.
- Conscientiousness: Assesses the degree to which a person is productive and responsible at work.



Pre-employment

#### 22 WINT - R3 SCALES:

- Attitude Toward Dishonest Behavior
- Justifying Dishonest Behavior
- Cynical View of Morality
- Cynical View of Humanity
- Remorsefulness
- Values Integrity
- Manipulation
- Deception
- Trustworthiness
- Accountability
- Organizational Commitment & Loyalty
- Sense of Grandiosity/
   Superiority
- Desire for Admiration
- Egocentrism
- Disdain for Gullible People
- Disdain for Rule-followers
- Disdain for Weakness
- Maliciousness
- Schadenfreude
- Antagonism
- Vindictiveness
- Machiavellianism

## WINT - R3 (Work Integrity Test - 3rd Revision)

## Vitals

No. of questions: 157

Question type: Self-assessment, situational Estimated completion time: 45 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, dis-

ability)

#### **Validation Information:**

Sample Size: 997Cronbach's Alpha: 0.97

Features

Benchmarks: Available (general population and 19 industries)

Interview Questions: Available Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Typology
- Advice
- Impression Management

## Factors and Scales:

## Overall Score plus 4 factors, divided into 22 scales:

- Conscience: Assesses the degree to which a person adopts and maintains a clear set of principles.
- Conscientiousness: Assesses the degree to which a person is productive and responsible at work
- Self-Interest: Assesses the degree to which a person focuses on his/her own interests and disregards others'.
- Red-flag traits/attitude: Assesses the degree to which a person possesses disadvantageous traits that can affect the work atmosphere and morale of others.

**Purpose:** WINT - R3 is intended to provide supplemental information on a person's potential for dishonest behavior in the nment.





- Pre-employment
- ✓ Professional Development

#### 12 WWAT - R SCALES:

- Concentration
- Accident Proneness
- Compliance with Rules
- Comfort with Routine
- Efficiency
- Attention to Detail
- Work Ethic
- Team-oriented
- Manageability
- Comfort with Physical Exertion \*
- Ability to Adjust to Job
   Environment \*
- Specialized Skills \*
  - \* Added for informational purposes only. They do not contribute to the overall score.

## WWAT - R (Warehouse Worker Aptitude Test - Revised)

## Vitals

No. of questions: 76

Question type: Self-assesment, situational, multiple choise

Estimated completion time: 20 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 446

### **Features**

Benchmarks: Available (general population, warehouse workers)

**Group Compatisions:** Available **Group Comparisons:** Available

Cronbanch's Alpha:0.93

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Impression Management
- Advice

#### Factors and Scales:

#### Overall Score plus 12 scales:

- Concentration: Ability to mantain focus on a task.
- Accident Proneness: Assesses whether a person's attitude toward safety could increase
  their chances of causing accidents.
- Compliance with Rules: Assesses a person's likelihood of abiding by organization rules.
- Comfort with Routine: Assesses a person's ability to cope with routine.
- Efficiency: Assesses a person's ability to work productively and in a timely fashion.
- Attention to Detail: Ability to conscientiously attend to details of a task.
- Work Ethic: Dedication to working hard, diligently, and with integrity.
- Team-oriented: Willingness and ability to work well others.
- Manageability: Assesses whether a person's disposition and attitude are likely to be conducive to a warehouse managerial structure.
- Comfort with physical exertion: Capacity for physical labor.
- Ability to adjust to job environment: Assesses a person's ability to deal with the environmental conditions of a warehouse.
- Specialized Skills: Assesses whether a person possesses expertise that can be an asset in a warehouse position.

skills and personality for a warehouse

position.

whether a person possesses the right

Purpose: WWAT - R assesses

VIEW
SAMPLE REPORT



- Personal development
- Employee AssistancePrograms

#### 4 AMQ - R2 SCALES:

- Angry Emotions
- Angry Behavior
- Dwelling
- Doggedness

# AMQ - R2 (Anger Management Questionnaire - 2nd Revision)

## Vitals

No. of questions: 42

Question type: Situational

Estimated completion time: 25 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 752

Cronbach's Alpha: 0.91

**Purpose:** AMQ - R2 assesses how a person deals with anger-inducing situations of various intensity and significance.



## **Features**

Benchmarks: Available (general population)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- A description of the dominant Anger Style(s) a person uses in various situations of emotional intensity, and situations with both short-term and long-term consequences.
- Advice

## Factors and Scales:

## Overall Score plus 4 scales:

- Angry Emotions: Extent to which a person experiences feelings of anger.
- Angry Behavior: Assesses whether a person has the tendency to express anger overtly.
- **Dwelling:** Assesses how long it takes a person to get over an anger-inducing situation.
- Doggedness: Tendency to deal with conflict in a relentless manner; unwillingness to let bygones be bygones.



Therapy and Counseling

#### 5 ANXSYS - R2 SCALES:

- Generalized Anxiety
- Physiological Symptoms
- Mood Instability
- Existential Anxiety
- Ruminations

## AnxSyS – R2 (Anxiety Symptom Screener - 2nd Revision)

#### Vitals

No. of questions: 42

Question type: Self-report

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Validation Information:

Sample Size: 7730Cronbach's Alpha: 0.94

## **Features**

Benchmarks: Available (general population, people diagnosed

with anxiety)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Areas of concern
- Advice

#### Factors and Scales:

### Overall Score plus 5 scales:

- Generalized Anxiety: A state of continuous apprehension and anticipation of something horrible, characterized by excessive anxiety and unrealistic worry.
- Physiological Symptoms: Somatic manifestations of anxiety such as fatigue, tension, digestive problems, palpitations or pounding heart, sweating, etc.
- Mood Instability: Level of mood instability (mental agitation and psychological distress).
- Existential Anxiety: Anxiety state related to personal mortality, self-acceptance, guilt, and meaninglessness.
- Ruminations: Recurrent thoughts that are distressing and disturbing.

**Purpose:** AnxSyS - R2 is designed to determine whether a person presently has, or is at risk for developing an anxiety disorder.





#### **DISORDERS ASSESSED:**

- Major Depressive Disorder
- Bipolar Disorder
- Generalized Anxiety Disorder
- Post-Traumatic Stress
   Disorder
- Substance Use Disorder
- Panic Disorder

## BMHE - Ab (MDD, BPD, GAD, PTSD, SUD, PD)

## Vitals

No. of questions: 60

Question type: Self-assessmentt

Estimated completion time: 15 minutes

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Validation Information:

Validation study is ongoing

## **Features**

Group Comparisons: Available

## Report Includes:

- Introduction
- Graphs
- Narrative interpretation
- Diagnoses
- Advice on how to choose a therapist

## Factors and Scales:

Six major mental health disorders are assessed, as per the criteria of the DSM-5:

- Major Depressive Disorder
- Bipolar Disorder
- Generalized Anxiety Disorder
- Post-Traumatic Stress Disorder
- Substance Use Disorder
- Panic Disorder

**Purpose:** This test screens for six major mental health disorders.





#### **DISORDERS ASSESSED:**

- Major Depressive Disorder
- Bipolar Disorder
- Generalized Anxiety Disorder
- Post-Traumatic Stress
   Disorder

## BMHE - R (MDD, BPD, GAD, PTSD - Revised)

## Vitals

No. of questions: 49

Question type: Self-assessmentt

Estimated completion time: 15 minutes

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Validation Information:

Sample Size: 546

• Cronbach's Alpha range: 0.85 to 0.93

#### **Features**

**Group Comparisons:** Available

## Report Includes:

- Introduction
- Graphs
- Narrative interpretation
- Diagnoses
- Advice on how to choose a therapist

## Factors and Scales:

Four major mental health disorders are assessed, as per the criteria of the DSM-5:

- Major Depressive Disorder
- Bipolar Disorder
- Generalized Anxiety Disorder
- Post-Traumatic Stress Disorder

**Purpose:** This test screens for four major mental health disorders.





✓ Therapy and Counseling

#### DISORDERS ASSESSED

- Major Depressive Disorder
- Generalized Anxiety Disorder
- Attention Deficit Disorder
- Conduct Disorder
- Body Dysmorphic Disorder
- Anorexia Nervosa
- Bulimia Nervosa
- Binge Eating Disorder

## OTHER MENTAL HEALTH ISSUES ASSESSED:

- Suicide Risk
- Self-Injury
- Bullying

## BMHE - T (Brief Mental Health Evaluation - Teen version)

## Vitals

No. of questions: 89

Question type: Self-assessmentt

Estimated completion time: 20 minutes

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Validation Information:

Validation study is ongoing

## **Features**

Group Comparisons: Available

## Report Includes:

- Introduction
- Graphs
- Narrative interpretation
- Diagnoses
- Advice on how to choose a therapist

#### Factors and Scales:

Eight mental health disorders are assessed, as per the criteria of the DSM-5, along with three other mental health issues:

- Major Depressive Disorder
- Generalized Anxiety Disorder
- Attention Deficit Disorder
- Conduct Disorder
- Body Dysmorphic Disorder
- Anorexia Nervosa
- Bulimia Nervosa
- Binge Eating Disorder
- Suicide Risk
- Self-Injury
- Bullying

**Purpose:** This test, oriented toward teenagers, screens for eight mental health disorders as well as other issues that can impact well-being.





✓ Therapy and Counseling

#### DISORDERS ASSESSED

- Substance Use Disorder
- Major Depressive Disorder
- Manic Episodes
- Bipolar Disorder
- Post-Traumatic Stress
   Disorder
- Generalized Anxiety Disorder
- Panic Disorder
- Panic Attacks

# BMHE 8 Dg - R (Brief Mental Health Evaluation - Revised)

## Vitals

No. of questions: 87

Question type: Self-assessmentt

Estimated completion time: 15 minutes

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 546

• Cronbach's Alpha range: 0.85 to 0.94

## **Features**

Group Comparisons: Available

## Report Includes:

- Introduction
- Graphs
- Narrative interpretation
- Diagnoses
- Advice on how to choose a therapist

## Factors and Scales:

Eight mental health disorders are assessed, as per the criteria of the DSM-5:

- Substance Use Disorder
- Major Depressive Disorder
- Manic Episodes
- Bipolar Disorder
- Post-Traumatic Stress Disorder
- Generalized Anxiety Disorder
- Panic Disorder
- Panic Attacks

**Purpose:** This test screens for eight mental health disorders.





- Employee AssistancePrograms
- ✓ Screening for therapists

#### 5 BSS - NSF - R2 SCALES:

- General Exhaustion
- Emotional Exhaustion
- Coping Skills
- Job Control
- Job Satisfaction

# BSS - NSF - R2 (Burnout Symptom Screener - For Non-Service Fields - 2nd Revision)

## Vitals

No. of questions: 45

Question type: Self-assessment

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 8386

Cronbach's Alpha: 0.95

whether a person is at risk of developing burnout. This test is designed for people in industries other than service.

Purpose: BSS - NSF - R2 will assess



## **Features**

Benchmarks: Available (general population, 22 industries) Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Areas of concern
- Advice

## Factors and Scales:

Overall Burnout Score plus 5 scales:

- General Exhaustion: Overall energy level and sense of fatigue.
- Emotional Exhaustion: Feeling drained by one's work; of being stretched beyond one's limit.
- Coping Skills: Overall ability to deal with stress.
- Job Control: Perceived sense of control over various aspects of work.
- Job Satisfaction: Level of passion for one's work and whether one feels a sense of accomplishment.



- Employee AssistancePrograms
- ✓ Screening for therapists

#### 6 BSS - SF - R2 SCALES:

- Being Overwhelmed
- Detachment
- Job Fulfillment
- Energy
- Fatigue
- Physical Symptoms

# BSS - SF - R2 (Burnout Symptom Screener - For Service Fields - 2nd Revision)

## Vitals

No. of questions: 42

Question type: Self-assessment

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 8967

Cronbach's Alpha: 0.94

vice industry is at risk of developing burnout.

Purpose: BSS - SF - R2 will assess

whether a person working in the ser-



## **Features**

Benchmarks: Available (general population, 24 industries) Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Areas of concern
- Advice

## Factors and Scales:

Overall Burnout Score plus 6 scales:

- Being Overwhelmed: Perception that workload is too demanding.
- **Detachment:** Degree of job involvement.
- Job Fulfillment: Sense of accomplishment felt at work.
- Energy: Degree of passion felt at work.
- Fatigue: Level of emotional exhaustion.
- Physical Symptoms: Extent to which you exhibit physical symptoms of stress.



Therapy and Counseling

#### 17 DEPSYS - R SCALES:

- Depressed Mood
- Loss of Interest
- Appetite/Weight Changes
- Sleep Disturbance
- Psychomotor Symptoms
- Loss of Energy
- Guilt and Shame
- Concentration Problems
- Thoughts of Death or Suicide
- Maladaptive Perfectionism
- Rumination
- Cognitive Variables
- Internal Attribution of Failure
- Attentional Bias
- Catastrophic Thinking Patterns
- Fear of Other-oriented
   Criticism
- Rigid Mindset

## DepSyS - R (Depression Symptom Screener - Revised)

## Vitals

No. of questions: 101

Question type: Self-report

Estimated completion time: 30 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Validation Information: 31,442

Sample Size:

Cronbach's Alpha: 0.97

**Purpose:** DepSyS - R is designed to determine whether a person presently has, or is at risk for developing a depressive disorder. It also evaluates whether his or her mindset makes him or her more prone to depression.



### **Features**

Benchmarks: (Population with a Depression diagnosis and those

without)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths vs. Areas of concern
- Advice

## Factors and Scales:

Overall Score plus 2 factors, divided into 17 scales:

- Depressive Symptoms: Assesses whether a person has depressive symptoms as per DSM IV criteria.
- Depressive Mindset: Assesses whether a person's thinking style, attitudes or personality make him or her vulnerable to depression.



Therapy and Counseling

#### 23 EMEBA SCALES:

- Emotional Eating Triggers
- Health Locus of Control
- Self-discipline
- Reward Dependence
- Sense of Self-efficacy
- Depression
- Anxiety
- Resilience
- Anger Control
- Tolerance for Frustration
- Coping Skills
- Problem Solving
- Information Seeking
- Negotiation Skills
- Support Seeking
- Positive Cognitive Restructuring
- Emotional Regulation
- Distraction
- Rumination
- Avoidance
- Helplessness
- Opposition
- Social Withdrawal

## EMEBA (Emotional Eating Behavior Assessment)

## Vitals

No. of questions: 149 Question type: Self-report

Estimated completion time: 25 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 5743Cronbach's Alpha: 0.96

### **Features**

Benchmarks: Available (general population; overweight and

healthy weight population)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths vs. Areas of concern
- Advice

#### Factors and Scales:

Overall Score plus 23 scales, including:

- Emotional Eating Triggers: Circumstances/Emotions that could potentially result in emotional eating.
- **Health Locus of Control:** Assesses whether a person believes his/her level of health is under his/her personal control.
- Self-discipline: Refers to the training and control of oneself and one's conduct.
- **Reward Dependence:** Assesses whether a person uses extrinsic, tangible rewards rather than intrinsic rewards as a source of motivation.
- Sense of Self-efficacy: Assesses whether a person believes in himself/herself and his/her abilities.
- Depression: Assesses whether a person exhibits symptoms of depression.
- Anxiety: Assesses whether a person exhibits symptoms of anxiety.
- Resilience: Ability to deal effectively with hardship and to strive forward in spite of difficulties.
- Anger Control: Ability to regulate and control anger.
- Tolerance for Frustration: Ability to endure frustrating circumstances and delay gratification.
- Coping Skills: Ability to effectively deal with stress.

Purpose: EMEBA is designed to assess a person's tendency to eat for reasons other than hunger. It will evaluate the underlying reasons for over-eating.





- ✓ Personal development
- ✓ Counseling tool

#### 27 MEIQ - R7 - AB SCALES:

- Adaptable Social Skills
- Assertiveness
- Awareness of Strengths and Limitations
- Comfort with Emotions
- Conflict Management
   Knowledge
- Conflict Resolution Behavior
- Contentment
- Coping Skills
- Emotional Integration
- Emotional Reflection
- Emotional Selectivity
- Emotional Self-awareness
- Empathy
- Flexibility
- Impulse Control
- Independence
- Positive Mindset
- Problem-Solving
- Recognition of Other's Emotions
- Resilience/Hardiness
- Rumination
- Self-Control
- Self-esteem
- Self-Motivation
- Social Insight
- Striving
- Values Integrity

# MEIQ - R7 - Ab (Multidimensional Emotional Intelligence Quotient - 7th Revision - Abridged)

## Vitals

No. of questions: 156

Question type: Situational, self-report, skill testing

Estimated completion time: 60 minutes Longer versions of assessment: Yes

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 34,867Cronbach's Alpha: 0.94

## **Features**

Benchmarks: Available (general population and 25 industries)

Interview Questions: Available Group Comparisons: Available

## Report Includes:

Strengths and Limitations

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

Overall Score plus 5 factors, divided into 27 scales:

**Emotional Identification, Perception, and Expression:** Ability to characterize emotions in one-self and in others.

- Emotional Facilitation of Thought: Ability/Willingness to use feelings constructively; to let them guide you.
- Emotional Understanding: Ability to understand and analyze emotions, and solve emotional problems.
- Emotional Management: Ability to take responsibility for one's emotions.
- Ego Maturity: Attaining emotional growth and maturity.

Purpose: The condensed version of MEIQ - R7 - Ab evaluates the numerous aspects that make up emotional intelligence, defined as the ability to deal with one's own and other people's emotions. This can be used as a valuable tool in therapy.





- ✓ Pre-employment
- Team building
- ✓ Leadership development
- Sales and Customer Service training
- ✓ Personnel development

#### 31 MEIQ - R9 SCALES:

- Ability to identify emotions in self
- Comfort with emotional expression
- Comfort with emotional situations or people
- Emotional Reflection
- Emotional Regulation
- Emotional Integration
- Adaptable Social Skills
- Social Insight
- Conflict-Resolution Knowledge
- Conflict-Resolution Behavior
- Empathy
- Ability to read body language
- Flexibility
- Goal-Setting
- Striving
- Self-Motivation
- Self-Awareness
- Coping Skills
- Emotional Selectivity (Magnitude)
- Emotional Selectivity (Precision)
- Resilience
- Adaptability
- Contentment
- Positive Mindset
- Extreme Rumination
- Values Congruence
- Self-Esteem
- Self-Confidence
- Assertiveness
- Self-Efficacy
- Need for Approval

# MEIQ - R9 (Multidimensional Emotional Intelligence Quotient - 9th Revision)

## Vitals

No. of questions: 221

Question type: Situational, self-report, skill-testing, image-based

Estimated completion time: 85 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, age, eth-

nicity, disability)

#### **Validation Information:**

Sample Size: 12,259Cronbach's Alpha: 0.97

**Purpose:** An emotionally intelligent employee and/or manager can be an asset in any company and field. MEIQ

- R9 will assess 5 key competencies.



## **Features**

Benchmarks: Available (general population, 25 industries, gender, age, ethnicity)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths vs Limitations
- Tailored advice
- Impression Management

## Factors and Scales:

## Overall Score plus 5 factors, divided into 31 scales:

- Emotional Competencies: Traits and skills that are essential to dealing with one's own as well as other people's emotions.
- Social Competencies: and skills that are essential to human interaction.
- Drive: Traits and and skills that are essential to goal achievement and success
- **Stress Management:** Traits and skills that are essential to regulating and channeling stress in a healthy and productive manner.
- Self-Regard: Traits and skills that contribute to a healthy view of self.



✓ Therapy and Counseling

#### DISORDERS ASSESSED

- Substance Use Disorder
- Major Depressive Disorder
- Manic Episodes
- Bipolar Disorder
- Post-Traumatic Stress
   Disorder
- Generalized Anxiety Disorder
- Panic Disorder
- Panic Attacks
- Attention Deficit Disorder

## MHA - 9 Dg - R2

## Vitals

No. of questions: 131

Question type: Self-assessmentt

Estimated completion time: 30 minutes

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 546

• Cronbach's Alpha range: 0.85 to 0.94

#### Features

Group Comparisons: Available

## Report Includes:

- Introduction
- Graphs
- Narrative interpretation
- Diagnoses
- Advice on how to choose a therapist

## Factors and Scales:

Nine mental health disorders are assessed, as per the criteria of the DSM-5:

- Substance Use Disorder
- Major Depressive Disorder
- Manic Episodes
- Bipolar Disorder
- Post-Traumatic Stress Disorder
- Generalized Anxiety Disorder
- Panic Disorder
- Panic Attacks
- Attention Deficit Disorder

**Purpose:** This test screens for nine mental health disorders.





- ✓ Therapy and Counseling
- Personal Development

#### 3 PSYHP - R SCALES:

- Commitment
- Control
- Challenge

# PsyHP - R (Psychological Hardiness Profile - Revised - Therapy Version)

## Vitals

No. of questions: 45

Question type: Self-assessment, situational, multiple choice

Estimated completion time: 10 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 13.165Cronbach's Alpha: 0.93

#### **Features**

Benchmarks: Available (general population, number of sick days

used

**Group Comparisons:** Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Advice

## Factors and Scales:

## Overall Score plus 3 scales, including:

- Commitment: Assesses degree to which a person feels committed to his/her life activities, and whether he/she finds enjoyment and interest in the everyday.
- Control: Assesses degree to which a person takes responsibility for his/her actions and feels in control of stressful situations in his/her life.
- Challenge: Assesses degree to which a person views difficult situations in his/her life has challenges rather than setbacks.

**Purpose:** PsyHP - R evaluates three key factors that form the basis of psychological hardiness, and assesses whether a person is able to deal with setbacks and hardships.





- ✓ Pre-screening for bariatric surgery
- ✓ Therapy and Counseling

#### 27 SWLPS - R3 SCALES:

- Problem Solving
- Information Seeking
- Negotiation
- Social Support
- Emotional Regulation
- Positive Cognitive Restructuring
- Distraction
- Proactive Attitude
- Self-Efficacy
- Self-Discipline
- Sense of Control Over Health
- Tolerance for Frustration
- Rumination
- Helplessness
- Opposition
- Avoidance
- Social Withdrawal
- Food Guilt
- Self-Esteem Issues
- Anger Issues
- Using Food as a Reward
- Using Food as a Comfort
- Emotional Eating
- Binge Eating Disorder
- Grazing
- Substantial Evening Eating
- Nighttime Snacking

# SWLPS - R3 (Surgical Weight Loss and Psychological Screening - 3rd Revision)

#### Vitals

No. of questions: 147

Question type: Situational, self-report Estimated completion time: 30 minutes Shorter versions of assessment: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 8467

Cronbach's Alpha: 0.96

Purpose: SWLPS - R3 is designed to assess personality factors, coping mechanisms, and mental as well as physical health issues to ensure appropriate pre and post-operative care for Bariatric Surgery.



## **Features**

Benchmarks: Available (general population, healthy weight group, overweight group, obese

group)

**Group Comparisons:** Available

## Report Includes:

- Summary
- Strengths vs. Concerns
- Tailored advice
- Impression Management

- Strengths vs. Areas of concern
- Impression Management
- Advice

## Factors and Scales:

Overall Score plus 9 factors, divided into 27 scales:

- **Healthy Coping Strategies:** Assesses the degree to which a person adopts beneficial practices to deal with stress.
- Self-Motivated: Assesses the degree to which a person is able to create the incentive to persevere.
- Unhealthy Mindset: Assesses the degree to which a person experiences negative thoughts and emotions, and adopts a negative attitude.
- Unhealthy Eating Patterns: Assesses the degree to which a person has developed an unwholsome attitude and approach toward food.
- Unhealthy Weight Loss Habits: Assesses the degree to which a person uses extreme or detrimental measures to lose weight.
- **Substance Addiction:** Evaluates whether a person uses substances that could be detrimental to recovery and overall health.
- Adherence History: Evaluates whether a person conscientiously adhered to past medical advice and protocols.
- Exercise Habits: Evaluates a person's typical exercise practices.



- Personal development
- ✓ Employee Assistance Programs

#### 7 TAPP - R2 SCALES:

- Achievement Striving
- Impatience/Irritability
- Competitiveness
- Drive
- Perfectionism
- Hostility
- Time Urgency
- Tough-mindedness
- Reward Orientation

## TAPP - R2 (Type A Personality Profile - 2nd Revision)

## Vitals

No. of questions: 73

Question type: Self-assessment, situational, multiple choice

Estimated completion time: 15 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Validation Information:

Sample Size: 7615Cronbach's Alpha: 0.95

### **Features**

**Benchmarks:** Available (general population, industries, workaholics, heart disease issues)**Group Comparisons:** Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Type A & B characteristics
- Advice

#### Factors and Scales:

Overall Score plus 2 subfactors, divided into 7 scales:

- Achievement Striving: Assesses the manner in which a person strives to achieve his/her goals.
- Impatience/Irritability: Assesses the manner in which a person comports himself/herself with others.
- **Competitiveness:** Tendency to compete even in non-competitive situations.
- Drive: Tendency to exhibit an aggressive concern or longing for success.
- Perfectionism: Tendency to be overly critical and/or demanding of self and/or others.
- Hostility: Tendency to engage in conflict, opposition, and resistance in thought, principle or action, and to display outbursts of frustration.
- **Time Urgency:** State of being hurried and under pressure, as well as an inclination to be impatient.
- Tough-mindedness: Tendency to be cold or unfeeling as well as rigid in thought and conduct; a discomfort in expression of emotion.
- Reward Orientation: Tendency to be motivated by external incentives.

**Purpose:** TAPP - R2 assesses whether a person possesses the hallmark behavioral characteristics of the Type A Personality.





- Personal development
- Training tool
- ✓ Team building

#### 17 ACE SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Team Player
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Need for Stability
- Physical Toughness
- Peer Pressure
- Parental Pressure
- Competitive Anxiety
- Self-Motivation
- Perceived Control Over Success

# ACE (Athletic Competition Evaluation for 10 - 13 year olds)

#### Vitals

No. of questions: 113

Question type: Situational, self-report, skill testing

**Estimated completion time:** 30 minutes **Shorter versions of assessment:** N/A **Recommended age level:** 10 to 13 year olds

Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 1345

Cronbach's Alpha: 0.90

**Purpose:** ACE assesses whether a player needs to develop the essential personality traits and characteristics that are conducive to success in team sports. This test is intended for 10-13 year olds.



## **Features**

Benchmarks: Available (general population and

sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

### Overall Score plus 17 scales, including:

- **Coachability:** Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitivenes: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- **Team Player:** Extent to which a player is supportive of his/her team.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a player actively gets ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.
- Need for Stability Assesses the degree to which a player has difficulty dealing with changes and an unpredictable play schedule.
- Physical Toughness: Ability to withstand physically demanding tasks and training.



- Personal development
- Training tool
- ✓ Team building

#### 17 ACE SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Team Player
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Need for Stability
- Physical Toughness
- Peer Pressure
- Parental Pressure
- Competitive Anxiety
- Self-Motivation
- Perceived Control Over Success

## ACE (Athlete Competition Evaluation for 14+ year olds)

## Vitals

No. of questions: 130

Question type: Situational, self-report, skill testing

Estimated completion time: 30 minutes Shorter versions of assessment: N/A

Recommended age level: 14+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 1345Cronbach's Alpha: 0.90

### **Features**

Benchmarks: Available (general population and

sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

#### Overall Score plus 17 scales, including:

- **Coachability:** Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitivenes: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Team Player: Extent to which a player is supportive of his/her team.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a player actively gets ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.

Telephone Toll Free: 1-888-855-6975

- Need for Stability Assesses the degree to which a player has difficulty dealing with changes and an unpredictable play schedule.
- Physical Toughness: Ability to withstand physically demanding tasks and training.

Contact us today to order this or any of our other assessments!

Email: sales@psychtests.com

**Purpose:** ACE assesses whether a player needs to develop the essential personality traits and characteristics that are conducive to success in team sports. This test is intended for 14+ year olds.





- Personal development
- ✓ Training tool

## 12 ASE INDIVIDUAL - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness

# ASE Individual - R (Athlete Success Evaluation for adults - Revised)

## Vitals

No. of questions: 85

Question type: Self-report, situational Estimated completion time: 20 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability,

ethnicity)

#### **Validation Information:**

Sample Size: 1345Cronbach's Alpha: 0.90

**Purpose:** ASE Individual - R assesses whether a person has what it takes to be a mental competitor in individual sports.



#### **Features**

Benchmarks: Available (general population and sports industry)

**Group Comparisons:** Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

### Factors and Scales:

## Overall Score plus 12 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitivenes: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- **Self-Control:** Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a player actively gets ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.



- ✓ Professional development
- ✓ Training tool
- ✓ Team building

#### 13 ASE TEAM - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness
- Team Spirit

# ASE Team - R (Athlete Success Evaluation for adults - Revised)

## Vitals

No. of questions: 101

Question type: Self-report, situational Estimated completion time: 25 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards

(gender, age)

#### **Validation Information:**

Sample Size: 1345

Cronbach's Alpha: 0.90

**Purpose:** ASE Team - R assesses whether a person possesses the mindset of an elite athlete. This test is intended for athletes in team sports.



#### **Features**

Benchmarks: Available (general population and sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

### Factors and Scales:

## Overall Score plus 13 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitivenes: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a person's mindset and concentration skills.



- Professional development
- Training tool
- Team building

#### 13 BASE - R2 SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness
- Team Spirit

# BASE - R2 (Baseball Athlete Success Evaluation for adults - 2nd Revision)

## Vitals

No. of questions: 105

Question type: Situational, self-report Estimated completion time: 25 minutes Shorter versions of assessment: Yes

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 1345

Cronbach's Alpha: 0.90

VIEW
SAMPLE REPORT

Purpose: BASE - R2 assesses wheth-

er a person possesses the mindset of

an elite baseball player.

## **Features**

Benchmarks: Available (general population and sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Advice
- Impression Management

## Factors and Scales:

#### Overall Score plus 13 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which a person behaves in a diligent, reliable, and ethical manner, is willing to work hard, and play by the rules.
- Competitiveness: Degree to which a person strives to be the best and to win.
- Accountability: Willingness to take responsibility for one's behavior, decisions, and mistakes
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Degree to which a person is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a person's mindset and concentration skills.
- Accident Proneness Assesses whether a person engages in behaviors that could put himself/herself or others at risk.



- Professional development
- Training tool
- ✓ Team building

#### 17 BASE SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Team Player
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Need for Stability
- Physical Toughness
- Peer Pressure
- Parental Pressure
- Competitive Anxiety
- Self-Motivation
- Perceived Control Over Success

# BASE (Baseball Athlete Success Evaluation for 10 – 13 year olds)

#### Vitals

No. of questions: 113

Question type: Situational, self-report, skill testing

Estimated completion time: 25 minutes Shorter versions of assessment: N/A Recommended age level: 10 to 13 year olds

Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 1345

Cronbach's Alpha: 0.90

**Purpose:** BASE assesses whether a player possesses the personality traits and characteristics needed to succeed in the sport of baseball. This test is intended for 10-13 year olds.



## **Features**

Benchmarks: Available (general population and sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

#### Overall Score plus 17 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- **Team Player:** Extent to which a player is supportive of his/her team.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a player actively gets ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.
- **Need for Stability:** Assesses the degree to which a player has difficulty dealing with changes and an unpredictable play schedule.
- Physical Toughness: Ability to withstand physically demanding tasks and training.



- Professional development
- Training tool
- Team building

#### 17 BASE SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Team Player
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Need for Stability
- Physical Toughness
- Peer Pressure
- Parental Pressure
- Competitive Anxiety
- Self-Motivation
- Perceived Control Over Success

# BASE (Baseball Athlete Success Evaluation for 14+ year olds)

#### Vitals

No. of questions: 113

Question type: Situational, self-report Estimated completion time: 30 minutes Shorter versions of assessment: N/A

Recommended age level: 14+
Qualification Level: Class A
Compliance: APA standards
Validation Information:

Sample Size: 1345

Cronbach's Alpha: 0.90

Purpose: BASE assesses whether a player possesses the personality traits and characteristics needed to succeed in the sport of baseball. This test is intended for 14+ year olds.



## **Features**

Benchmarks: Available (general population and sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

#### Overall Score plus 17 scales, including:

- **Coachability:** Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Team Player: Extent to which a player is supportive of his/her team.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a player actively gets ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.
- **Need for Stability:** Assesses the degree to which a player has difficulty dealing with changes and an unpredictable play schedule.
- Physical Toughness: Ability to withstand physically demanding tasks and training.



- Professional development
- ✓ Training tool

#### 21 CASEI - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness
- Academic Commitment
- Athletic Commitment
- At-Risk Athlete
- Sensation-Seeking
- Vulnerability to Peer Pressure
- Sense of Invulnerability
- Rule-breaking Risk
- Aggression
- Propensity TowardsDishonesty

# CASEI - R (College Athlete Success Evaluation – Individual Sports - Revised)

## Vitals

No. of questions: 123

Question type: Situational, self-report Estimated completion time: 30 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability,

ethnicity)

#### **Validation Information:**

Sample Size: 1345Cronbach's Alpha: 0.90

Purpose: CASEI - R will assess whether a person possesses the traits and skills needed to succeed in individual college sports.



#### **Features**

Benchmarks: Available (general population and sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

### Factors and Scales:

## Overall Score plus 21 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.
- Accident Proneness: Assesses whether a person engages in behaviors that could put himself/herself or others at risk.



- Professional development
- ✓ Training tool
- Team building

#### 22 CASET - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness
- Team Spirit
- Academic Commitment
- Athletic Commitment
- At-Risk Athlete
- Sensation-Seeking
- Vulnerability to Peer Pressure
- Sense of Invulnerability
- Rule-breaking Risk
- Aggression
- Propensity Towards
   Dishonesty

# CASET - R (College Athlete Success Evaluation – Team Sports - Revised)

## Vitals

No. of questions: 140

Question type: Situational, self-report Estimated completion time: 35 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability,

ethnicity)

#### **Validation Information:**

Sample Size: 1345Cronbach's Alpha: 0.90

**Purpose:** CASET - R will assess whether a person possesses the traits and skills needed to succeed in team college sports.



#### **Features**

Benchmarks: Available (general population and sports industry)

Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

### Factors and Scales:

## Overall Score plus 22 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.
- Accident Proneness: Assesses whether a person engages in behaviors that could put himself/herself or others at risk.



- ✓ Professional development
- ✓ Training tool
- Team building

#### 17 FASE - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Team Spirit
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness
- Ability to deal with intimidation
- Memory Skills
- Intelligence Performance
- At Risk Athlete

# FASE - R (Football Athlete Success Evaluation for adults - Revised)

## Vitals

No. of questions: 204

Question type: Situational, self-report, skill testing,

memory, IQ

Estimated completion time: 80 minutes Shorter versions of assessment: N/A

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability,

ethnicity)

#### **Validation Information:**

Sample Size: 1345Cronbach's Alpha: 0.90

**Purpose:** FASE - R assesses whether an aspiring football athlete possesses the mental edge that can help him or her succeed in this sport.



## **Features**

**Benchmarks:** Available (Athletes) **Group Comparisons:** Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

## Overall Score plus 17 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Team Spirit: Extent to which a player is supportive of and responsible to his/her team.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
   Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.



- Professional development
- Training tool
- Team building

#### 17 HASE - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- **Accident Proneness**
- **Need for Security**
- **Physical Toughness**
- Team Spirit
- Ability to deal with intimidation
- Sportsmanship
- **Passion**
- Decisiveness

## HASE - R (Hockey Athlete Success Evaluation for adults -Revised)

## Vitals

No. of questions: 155

Question type: Situational, self-report Estimated completion time: 30 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ **Qualification Level: Class A** 

Compliance: APA standards; EEOC standards (gender, disability,

ethnicity)

#### **Validation Information:**

Sample Size: 1345 Cronbach's Alpha: 0.90

Purpose: HASE - R will assess whether a person has the traits and skills needed to be a physical and mental competitor in ice hockey.



#### **Features**

**Benchmarks:** Available (Athletes) Group Comparisons: Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

### Factors and Scales:

## Overall Score plus 17 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Team Spirit: Extent to which a player is supportive of and responsible to his/her team.
- Self-Control: Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.



- ✓ Professional development
- Training tool
- ✓ Team building

#### 17 SPSP - R SCALES:

- Coachability
- Work Ethic
- Competitiveness
- Accountability
- Self-Control
- Perseverance
- Game Preparedness
- Mental Strength
- Focus
- Accident Proneness
- Need for Security
- Physical Toughness
- Team Spirit
- Ability to deal with intimidation
- Sportsmanship
- Passion
- Decisiveness

## SPSP - R (Soccer Player Success Profile - Revised)

#### Vitals

No. of questions: 151

Question type: Situational, self-report Estimated completion time: 30 minutes Shorter versions of assessment: Yes

Recommended age level: 18+ Qualification Level: Class A

Compliance: APA standards; EEOC standards (gender, disability,

ethnicity)

#### Validation Information:

Sample Size: 1345Cronbach's Alpha: 0.90

## **Features**

**Benchmarks:** Available (Athletes) **Group Comparisons:** Available

## Report Includes:

- Summary
- Introduction
- Graphs
- Detailed narrative interpretation
- Strengths and Limitations
- Impression Management
- Advice

## Factors and Scales:

#### Overall Score plus 17 scales, including:

- Coachability: Assesses whether an athlete's disposition and attitude are likely to benefit from coaching, or could cause difficulties or friction.
- Work Ethic: Extent to which an individual behaves in a diligent, reliable, and ethical manner, is willing to work hard, and plays by the rules.
- Competitiveness: Degree to which a player strives to be the best and to win.
- Accountability: Willingness to be accountable for one's behavior, decisions, and mistakes.
- Team Spirit: Extent to which a player is supportive of and responsible to his/her team.
- **Self-Control:** Ability to regulate and manage emotions and behaviors; to stay disciplined.
- Perseverance: Assesses the degree to which a player is goal oriented and persistent.
- Game Preparedness: Extent to which a person puts a conscientious effort into getting ready for a game.
- Mental Strength: Ability to stay psychologically strong in the face of difficulty and challenge.
- Focus: Assesses a player's mindset and concentration skills.

**Purpose:** SPSP - R will assess whether a person has the traits and skills needed to be a physical and mental competitor in European soccer.





- Employee development
- Team building

## EES 360 (Employee Engagement Survey)

## Vitals

No. of questions: 22

**Question type:** Self-assessment and rating scale **Estimated completion time:** 5-10 minutes per rater **Shorter versions of assessment available:** N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Group Comparisons: Available

## **Features**

This 360 feedback system consists of a self-assessment for the target and a rating survey for those who are offering their feedback

(e.g. managers, direct reports, customers, and colleagues). A team report can be generated for a group of targets to assess the performance of the group as a whole.

## Individual report Includes:

- Introduction
- Overall engagement score
- Breakdown of how the target was rated on each question

## Team comparison report Includes:

- Introduction
- Overall engagement score
- Breakdown of how the team was rated on each question

- Rater comments (optional)
- Advice
- Suggestions for additional learning materials

Purpose: The objective of EES 360 is

to obtain a snapshot of an employee's

current attitude toward their work, their

job, and the organization. It offers man-

agement insight into the organizational

"vibe" and brings to light job issues that

**VIEW TEAM** 

VIEW INDIVIDUAL SAMPLE REPORT

SAMPLE REPORT

they may not be aware of.

- Rater comments (optional)
- Coaching tips for managers
- Suggestions for additional learning materials

#### Factors and Scales:

#### EES 360 provides an overall rating, in addition to ratings for the following competencies:

- Degree of work effort
- Willingness to take initiative
- Taking pride in accomplishments
- Motivation to excel
- Speaking up to management
- Enthusiasm
- Work Quality
- Going above and beyond the call of duty

- Drive toward self-improvement
- Willingness to accept criticism
- Level of accountability
- Drive toward career advancement
- Conduct
- Goal-orientation
- Degree of participation



- Personal development
- Team building
- Leadership development

## EIQ 360 (Emotional Intelligence Quotient)

## Vitals

No. of questions: 14

**Question type:** Self-assessment and rating scale **Estimated completion time:** 5-10 minutes per rater **Shorter versions of assessment available:** N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Group Comparisons: Available

## **Features**

This 360 feedback system consists of a self-assessment for the target and a rating survey for those who are offering their feedback

(e.g. managers, direct reports, customers, and colleagues). A team report can be generated for a group of targets to assess the performance of the group as a whole.

## Individual report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)

## Team comparison report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)

- Advice
- Suggestions for additional learning materials

Purpose: The objective of EIQ 360 is

to allow an individual to gain insight

into how he or she handles emotions

Emotional intelligence has been shown

to have an impact on personal as well

**VIEW TEAM** 

VIEW INDIVIDUAL SAMPLE REPORT

SAMPLE REPORT

as well as interpersonal situations.

as professional success.

- Coaching tips for managers
- Suggestions for additional learning materials

#### Factors and Scales:

#### EIQ 360 provides an overall rating, in addition to ratings for the following competencies:

- Problem-Solving
- Social Insight
- Empathy
- Coping Skills
- Emotional Selectivity
- Adaptable Social Skills
- Conflict-Resolution Skills
- Awareness of Strengths and Limitations

- Comfort with Emotions
- Positive Mindset
- Self-Control
- Resilience/Hardiness
- Self-Motivation/Striving
- Deliberation



Leadership development

# MANSSA 360 (Management Skills and Styles Assessment)

## Vitals

No. of questions: 31

Question type: Self-assessment and rating scale Estimated completion time: 10-20 minutes per rater Shorter versions of assessment available: N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Group Comparisons: Available

## **Features**

This 360 feedback system consists of a self-assessment for the

target and a rating survey for those who are offering their feedback (e.g. managers, direct reports, customers, and colleagues). A team report can be generated for a group of targets to assess the performance of the group as a whole.

## Individual report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)
- Advice
- Suggestions for learning materials

## Team comparison report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)
- Exercises to improve management skills
- Suggestions for learning materials

## Factors and Scales:

MANSSA 360 provides an overall performance rating, in addition to ratings for 6 overarching factors, broken down into 30 competencies:

- Soft Skills: Includes Soft Skills, Communication Skills, Self-Monitoring, and Sensitivity to Social Cues.
- Dealing with Employees: Includes Coaching, Giving Feedback, Comfort with Authority, Flexibility, Rewarding Performance, Motivating, Collaboration, and Perfectionism (other-oriented).
- Dealing with Stress: Includes Coping Skills, Optimism, Locus of Control, Perfectionism (self-oriented), and Self-Confidence.
- Management Skills: Includes Delegating, Goal Setting, Vision, and Communicating Vision.
- Management Attributes: Includes Drive, Integrity, Risk-Taking, Creativity, Decision-Making, and Problem-Solving.
- Organization: Includes Organization Skills, Time Management, and Concentration Skills.

agers an opportunity to rate their own performance and compare it to feedback from employees and direct reports. This can be a humbling experience, but it provides leaders with an opportunity to gain insight into whether their current managerial approach is helping or hindering employees from reaching their full potential.

Purpose: MANSSA 360 offers man-





- Employee development
- Leadership development

## PERR 360 (Performance Review)

## Vitals

No. of questions: 70

Question type: Self-assessment and rating scale Estimated completion time: 20-30 minutes per rater Shorter versions of assessment available: N/A

Recommended age level: 18+
Qualification Level: Class A
Compliance: APA standards
Group Comparisons: Available

### **Features**

This 360 feedback system consists of a self-assessment for the target and a rating survey for those who are offering their feedback

(e.g. managers, direct reports, customers, and colleagues). A team report can be generated for a group of targets to assess the performance of the group as a whole.

## Individual report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)
- Advice
- Suggestions for learning materials

## Team comparison report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)
- Coaching tips for managers
- Suggestions for learning materials

### Factors and Scales:

PERR 360 provides an overall performance rating, in addition to ratings for 5 overarching factors, broken down into 31 competencies:

- Work Ethic: Assesses the manner in which a person completes tasks and conducts himself/herself in the workplace. Includes Diligence, Dedication to Self-Improvement, Attendance, Integrity, Accountability, Productivity, Quality of Work, Results Orientation, and Resourcefulness.
- Work Attitudes: Assesses attitudes towards one's job. Includes Engagement, Proactiveness and Initiative, Flexibility, Customer Orientation, Coping with Stress, and Self-motivation.
- Interpersonal Skills: Ability to interact effectively with others. Includes Communication Skills, Listening Skills, Conflict-Resolution Skills, Agreeableness, Assertiveness, and Helpfulness.
- Organization Skills: Assesses whether an individual has a systematic and organized work approach. Includes Time Management, Orderliness, Organized Work Approach, Goal-Setting, and Prioritizing.
- Competencies: Assesses various work skills that contribute to an individual's job success in the short and long-term. Includes Technical Skills, Team Player, Leadership Behavior, Decision-making, and Job Proficiency.

Purpose: The goal of the PERR 360 is to evaluate different aspects of an employee's performance in order to gain insight into his/her strengths and where improvement is needed.





- Employee development
- Leadership development

## TEAM 360 (Team Effectiveness Assessment Matrix)

## Vitals

No. of questions: 102

**Question type:** Self-assessment and rating scale **Estimated completion time:** 30-40 minutes per rater **Shorter versions of assessment available:** N/A

Recommended age level: 18+ Qualification Level: Class A Compliance: APA standards Group Comparisons: Available

### **Features**

This 360 feedback system consists of a self-assessment for the target and a rating survey for those who are offering their feedback

(e.g. managers, direct reports, customers, and colleagues). A team report can be generated for a group of targets to assess the performance of the group as a whole.

## Individual report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)
- Advice
- Suggestions for learning materials

## Team comparison report Includes:

- Introduction
- Graphs
- Detailed narrative interpretation
- Rater comments (optional)
- Coaching tips for managers
- Suggestions for learning materials

### Factors and Scales:

TEAM 360 provides an overall performance rating, in addition to ratings for 5 overarching factors, broken down into 29 competencies:

- Conscientiousness: Assesses factors related to productivity in terms of quantity and quality. Includes Accountability, Time Management, Diligence, Motivation, and Progress-tracking.
- Social Skills: Ability to interact well with others. Includes Communication Skills, Listening Skills, Assertiveness, Conflict-Resolution Skills, Diplomacy, and Mentorship/Leadership Potential.
- Poise: Ability to maintain composure, especially in difficult situations. Includes Adaptability,
   Openness to Feedback/Criticism, Stress Management, and Emotional Management.
- Cohesiveness: Assesses the effectiveness and congeniality of the current team structure. Includes Collaborativeness, Goal Alignment, Role Clarity, Team Mentality, and Perception of Compatibility.
- Problem-Solving Skills: Assesses whether current the problem-solving approach is conducive to effective resolution. Includes Research Skills, Brainstorming Skills, Open-mindedness, Originality, Critical Thinking Skills, Decision-Making/Judgment, Planning, Implementation, and Evaluation of Progress.

This can provide the team and management with insight into how well the current members work together, and whether there are issues that will need to be addressed in order for the team to perform at its best.

Purpose: TEAM 360 allows members

of a team to rate each other's perfor-

mance in a number of different areas.

